Particulars

About Your Organisation 1.1 Member Name Arla Foods a.m.b.a 1.2 Membership number 4-0314-12-000-00 1.3 Membership sector **Consumer Goods Manufacturers** 1.4 Membership category Ordinary 1.5 Country Denmark 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil? Yes 2.1 Please select all description(s) that describe the palm oil-related activities of your company or organisation. Multiple selections are allowed, and not limited to the primary sector of the member's RSPO membership. You will be required to complete the relevant ACOP section based on your selection(s). I own and operate oil palm estate(s) and/or palm oil mill(s) ☐ I represent a palm oil Independent Smallholder farmer Group ☐ I own and operate independent palm oil mills ☐ I own and operate independent palm kernel crushing plants ☐ I trade or broker palm oil, palm kernel oil or related products I am a refiner of palm oil or palm kernel oil I am a processor of intermediate (B2B) palm oil, palm kenel oil or related ingredients I am a B2B distributor or wholesaler of palm oil, palm kernel oil or related products I manufacture consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by 3rd party contractors. I retail consumer (B2C) products containing palm oil, palm kernel oil or related products I operate food retail outlets that use palm oil, palm kernel oil or related products

Particulars Page 1/1

☐ I support the sustainable development of the palm oil industry as a conservation and environmental NGO
 ☐ I support the sustainable development of the palm oil industry as a social and human development NGO

Consumer Goods Manufacturers

 Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.
▼ Food Good Manufacturer - own brand
Food Good Manufacturer - third-party brand
☐ Home & Personal Care Good Manufacturer - own brand
☐ Home & Personal Care Good Manufacturer - third-party brand
☐ Ingredient Manufacturers
Biofuels
Other
Other
_

2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed, to enable the RSPO to accurately calculate uptake of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please list down all operations and subsidiaries using palm oil, palm kernel oil and related products that are owned and/or managed by the member, including those under Group Membership

Arla Foods Amba
2.1.1 In which markets does your company sell goods with palm oil and oil palm products?
Europe, China, Malaysia, Indonesia, Africa, Rest of the World
DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:
an aggregate level (as in previous ACOP reporting cycles)

2.2 Total volume of uncertified and certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products

Description	Tonnes
Total volume of crude palm oil (tonnes)	38117.0
Total volume of crude palm kernel oil (tonnes)	1212.0
Total volume of palm kernel expeller (tonnes)	0.0
Total volume of crude palm oil/palm kernel oil-based derivatives and fractions (tonnes)	0.0
Total	39329.0

2.2.1 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

Description	Percentage
Palm oil-based derivatives and fractions	-
Palm kernel oil-based derivatives and fractions	-

2.3 Please estimate the regional distribution of your company's uncertified and certified palm oil, palm kernel oil and related products sales (as declared in Question 2.2) in the following countries/regions. In cases where sales distribution data is not available, members may use manufacturing regions as a proxy for regional usage of certified volumes.

Countries/Regions	Percentage
Europe	95.0
North America	0.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	5.0

2.4 Volume of RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products in the year:

Description	Crude/Refined Palm Oil (CSPO)	Crude/Refined Palm Kernel Oil (CSPKO)	Palm Kernel Expeller (CSPKE)	Certified Derivatives and Fractions
RSPO Credits from Mill / Crusher	280.0	921.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0	0.0
Mass Balance (MB)	2760.0	0.0	0.0	0.0
Segregated (SG)	35077.0	291.0	0.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0	0.0
Total	38117.0	1212.0	0.0	0.0

2.4.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.4) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based

Description	Percentage
Certified Palm oil-based derivatives and fractions	-
Certified Palm kernel oil-based derivatives and fractions	-

2.5 According to the volume information you have provided in Question 2.2 and Question 2.4, your company's certified palm oil and palm oil products uptake is:

100.00%

2.5.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake. This may include your usage of RSPO Credits to cover gaps in certified uptake, changes due to business environment, variations due to stock positions or efforts to support independent smallholders beyond volume commitments.

500 metric tonnes of palm oil, mass balance, was delivered due to unavailability of segregated material (fire in the factory).

Answer to question CG 2.3. is based on production, as sales data is lacking.

2.6 Please estimate the regional distribution of your company's RSPO certified palm oil and palm oil-products usage (as declared in Question CG.2.3) in the following countries/regions:

Countries/Regions	Percentage
Europe	95.0
North America	0.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	5.0

3. TimeBound P	la	n
----------------	----	---

3.1 Which	ear did	your co	mpany achi	eve (or e	expects to	achieve)	the RSPO	supply o	:hain
certificatio		-		-	•	_			

2030

3.2 Which year did your company begin (or expects to begin) using RSPO-certified sustainable palm oil and palm oil products in own-brand products

2011

3.2.1 If the previous target year has not been met, please explain why.

We do not plan to achieve the RSPO supply chain certification, but have been using RSPO certified products in own products since 2011, increasing the share to 100% since many years. This means that the response to CG 3.1. should not really be 2030 but "not applicable" as we lack a target for achieving this goal.

3.3 Which year did your company begin (or expects to begin) using 100% RSPO-certified sustainable palm oil and palm oil products from any supply chain option in own-brand products.

2011

3.3.1 If the previous target year has not been met, please explain why.

From 2014, the ambiton has been to reach 100% segregated certified palm oil products used in Arla Foods. Due to lack of availability of certified palm oil compounds in some complex products and challenges to find segregated certified palm oil in some regions, Arla has bought Green Palm/RSPOcredits to cover the use throughout the years. We report on progress on our palm oil sourcing ambitions in our CSR-report annually.

3.4 Which year did your company begin (or expects to begin) using 100% RSPO-certified sustainable palm oil and palm oil products from physical supply chain options (Identity Preserved, Segregated and/or Mass Balance) in own-brand products.

2019

3.4.1 If the previous target year has not been met, please explain why.

Same answer as above, there is lack of availability of physical supply chain options for certain complex products and also lack of availability of rational supply options in certain regions of physical supply chain options. This is particularly relevant for our production in the Middle East.

3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member operates, please explain why

The committments are corporate and global in scope and reporting is done at corporate level.

4. Trademark Use

No
4.3 Please explain why your company does not plan to use the RSPO Trademark in ownbrand products
☐ Challenging reputation of palm oil
☐ Confusion among end-consumers
☐ Costs of changing labels
☐ Difficulty of applying for RSPO Trademark
✓ Lack of customer demand
✓ Limited label space
✓ Low consumer awareness
Low usage of palm oil
Risk of supply disruption
Others
Others

4.1 Does your company use or plan to use the RSPO Trademark in own-brand products?

5. Actions for Next Reporting Period

5.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

Continued dialogue with suppliers to increase share of segregated RSPO palm oil products, especially in Middle East where there is currently low availability of segregated RSPO palm oil products.

Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

Labour	ጲ	Labour	Rights
Laboui	œ	Labuui	NIEIILS

1.1 Does your company have a	publicly-available policy covering	; Labour & Labour Rights?
------------------------------	------------------------------------	---------------------------

v.
Yes
1.1.1 Does the policy cover:
✓ No discrimination
✓ Wage and working conditions
Freedom of association
No child labour
✓ No harassment
✓ No forced or trafficked labour
Ethical Conduct & Human Rights
1.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?
Yes
1.2.1 Does the policy cover:
✓ Recruitment
✓ Contractors
✓ Sub-Contractors & Third-Party Contractors
Land Use
1.3 Does your company have a publicly-available Policy covering Land Use?
No
Occupational Health & Safety
1.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?
Yes
165

Shared Responsibility Page 1/3

smallholders

Climate Change & Greenhouse Gas (GHG)

Greenhouse Gas (GHG)? Yes 1.5.1 Does the policy cover: ✓ Identification and assessment of GHG Monitored implementation plan to reduce or minimise GHG emissions **Complaints & Grievances** 1.6 Does your company have a Complaints & Grievances Mechanism? Yes 1.6.1 Is your Complaints & Grievance mechanism in line with the principles of the RSPO's grievance mechanism, which are the elements of fairness, transparency, and impartiality? Yes **Smallholders** 1.7 Does your company support oil palm independent smallholder groups? No 1.7.3 Do you have any future plans to support oil palm Independent Smallholders? No 1.7.4 Please explain why you are not planning to support oil palm independent

We rely on our suppliers in terms of driving sustainable palm oil development

1.5 Does your company have a publicly-available policy covering Climate Change &

Shared Responsibility Page 2/3

Sustainable Palm Oil Policy

1.8 Does your company have a publicly-available Policy covering the implementation of RSPO Shared Responsibility principles?
No
Waste Management
1.9 Does your company have a waste management plan?
Yes
Water Management
1.10 Does your company have a water management plan?
Yes
Energy Use
1.11 Does your company have an energy use plan covering fossil fuels and renewable energy?
Yes
RSPO Services and Support
1.12 Does your company provide services and support to the RSPO, eg. participation in RSPO Working Groups and Task Forces
No
Shared Responsibility Resourcing
1.13 Does your company have a plan to commit resources to ensure effective implementation of RSPO Shared Responsibility principles?
No

Shared Responsibility Page 3/3

Challenges and Support

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
☐ Awareness of RSPO in the market
☐ Difficulties in the certification process
☐ Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
☐ Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
✓ Supply issues
☐ Traceability issues
☐ No challenges faced
Others
Others
-
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
your company supported the vision of the RSPO to transform markets to make
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? □ Engagement with business partners or consumers on the use of CSPO □ Engagement with government agencies
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement No actions taken
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement No actions taken Others
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement No actions taken Others
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement No actions taken Others
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm? Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement No actions taken Others Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement No actions taken Others Others

Challenges & Support Page 1/1