

Particulars

About Your Organisation

1.1 Member Name

Beiersdorf AG

1.2 Membership number

4-0125-10-000-00

1.3 Membership sector

Consumer Goods Manufacturers

1.4 Membership category

Ordinary

1.5 Country

Germany

2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil?

Yes

2.1 Please select all description(s) that describe the palm oil-related activities of your company or organisation. Multiple selections are allowed, and not limited to the primary sector of the member's RSPO membership. You will be required to complete the relevant ACOP section based on your selection(s).

- I own and operate oil palm estate(s) and/or palm oil mill(s)
- I represent a palm oil Independent Smallholder farmer Group
- I own and operate independent palm oil mills
- I own and operate independent palm kernel crushing plants
- I trade or broker palm oil, palm kernel oil or related products
- I am a refiner of palm oil or palm kernel oil
- I am a processor of intermediate (B2B) palm oil, palm kernel oil or related ingredients
- I am a B2B distributor or wholesaler of palm oil, palm kernel oil or related products
- I manufacture consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by 3rd party contractors.
- I retail consumer (B2C) products containing palm oil, palm kernel oil or related products
- I operate food retail outlets that use palm oil, palm kernel oil or related products
- I support the sustainable development of the palm oil industry as a conservation and environmental NGO
- I support the sustainable development of the palm oil industry as a social and human development NGO

Consumer Goods Manufacturers

1. Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.

- Food Good Manufacturer - own brand
- Food Good Manufacturer - third-party brand
- Home & Personal Care Good Manufacturer - own brand
- Home & Personal Care Good Manufacturer - third-party brand
- Ingredient Manufacturers
- Biofuels
- Other

Other

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2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed, to enable the RSPO to accurately calculate uptake of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please list down all operations and subsidiaries using palm oil, palm kernel oil and related products that are owned and/or managed by the member, including those under Group Membership

Beiersdorf is a globally leading manufacturer of skin care products with about 20,000 employees and more than 160 affiliates worldwide. For almost 140 years Beiersdorf has been setting milestones in skin care. The main focus of our activities is the Consumer Business Segment: Our NIVEA, Eucerin, Hansaplast, Coppertone and La Prairie brands stand for innovative, high-quality skin and body care products. Many ingredients, such as emulsifiers and surfactants essential to the production of cosmetics, are derived from mineral or plant oils. Palm (kernel) oil is one of these sources. As a cosmetics manufacturer, Beiersdorf does not directly procure palm (kernel) oil but uses its derivatives, i.e. further processed palm (kernel) oil-based materials.

2.1.1 In which markets does your company sell goods with palm oil and oil palm products?

Europe, North America, China, India, Malaysia, Indonesia, Africa, Latin America, Rest of the World

DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:

an aggregate level (as in previous ACOP reporting cycles)

2.2 Total volume of uncertified and certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products

| Description | Tonnes |
|---|---------|
| Total volume of crude palm oil (tonnes) | 404.0 |
| Total volume of crude palm kernel oil (tonnes) | 1604.0 |
| Total volume of palm kernel expeller (tonnes) | 0.0 |
| Total volume of crude palm oil/palm kernel oil-based derivatives and fractions (tonnes) | 26592.0 |
| Total | 28600.0 |

2.2.1 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

| Description | Percentage |
|---|------------|
| Palm oil-based derivatives and fractions | 26.0 |
| Palm kernel oil-based derivatives and fractions | 74.0 |

2.3 Please estimate the regional distribution of your company's uncertified and certified palm oil, palm kernel oil and related products sales (as declared in Question 2.2) in the following countries/regions. In cases where sales distribution data is not available, members may use manufacturing regions as a proxy for regional usage of certified volumes.

| Countries/Regions | Percentage |
|-------------------|------------|
| Europe | 60.0 |
| North America | 0.0 |
| Malaysia | 0.0 |
| Indonesia | 1.0 |
| China | 2.0 |
| India | 5.0 |
| Latin America | 23.0 |
| Africa | 1.0 |
| Rest of World | 8.0 |

2.4 Volume of RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products in the year:

| Description | Crude/Refined Palm Oil (CSPO) | Crude/Refined Palm Kernel Oil (CSPKO) | Palm Kernel Expeller (CSPKE) | Certified Derivatives and Fractions |
|---|-------------------------------|---------------------------------------|------------------------------|-------------------------------------|
| RSPO Credits from Mill / Crusher | 0.0 | 0.0 | 0.0 | 130.0 |
| RSPO Credits from Independent Smallholder | 0.0 | 0.0 | 0.0 | 0.0 |
| Mass Balance (MB) | 404.0 | 1604.0 | 0.0 | 26463.0 |
| Segregated (SG) | 0.0 | 0.0 | 0.0 | 0.0 |
| Identity Preserved (IP) | 0.0 | 0.0 | 0.0 | 0.0 |
| Total | 404.0 | 1604.0 | 0.0 | 26593.0 |

2.4.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.4) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based

| Description | Percentage |
|---|------------|
| Certified Palm oil-based derivatives and fractions | 26.0 |
| Certified Palm kernel oil-based derivatives and fractions | 74.0 |

2.5 According to the volume information you have provided in Question 2.2 and Question 2.4, your company's certified palm oil and palm oil products uptake is:

100.00%

2.5.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake. This may include your usage of RSPO Credits to cover gaps in certified uptake, changes due to business environment, variations due to stock positions or efforts to support independent smallholders beyond volume commitments.

We achieved our target of using 100% sustainably certified palm (kernel) oil and its derivatives by the end of 2020. This means that in our products we only use raw materials from sustainable sources – based on the mass-balance model as defined by the RSPO.

2.6 Please estimate the regional distribution of your company's RSPO certified palm oil and palm oil-products usage (as declared in Question CG.2.3) in the following countries/regions:

| Countries/Regions | Percentage |
|--------------------------|-------------------|
| Europe | 60.0 |
| North America | 0.0 |
| Malaysia | 0.0 |
| Indonesia | 1.0 |
| China | 2.0 |
| India | 5.0 |
| Latin America | 23.0 |
| Africa | 1.0 |
| Rest of World | 8.0 |

3. TimeBound Plan

3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification?

2016

3.2 Which year did your company begin (or expects to begin) using RSPO-certified sustainable palm oil and palm oil products in own-brand products

2011

3.2.1 If the previous target year has not been met, please explain why.

The target year has been met.

3.3 Which year did your company begin (or expects to begin) using 100% RSPO-certified sustainable palm oil and palm oil products from any supply chain option in own-brand products.

2014

3.3.1 If the previous target year has not been met, please explain why.

The target year has been met.

3.4 Which year did your company begin (or expects to begin) using 100% RSPO-certified sustainable palm oil and palm oil products from physical supply chain options (Identity Preserved, Segregated and/or Mass Balance) in own-brand products.

2015

3.4.1 If the previous target year has not been met, please explain why.

The target year has been met.

3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member operates, please explain why

The TimeBound Plan commitments cover Beiersdorf's palm-based raw materials globally.

4. Trademark Use

4.1 Does your company use or plan to use the RSPO Trademark in own-brand products?

No

4.3 Please explain why your company does not plan to use the RSPO Trademark in own-brand products

- Challenging reputation of palm oil
- Confusion among end-consumers
- Costs of changing labels
- Difficulty of applying for RSPO Trademark
- Lack of customer demand
- Limited label space
- Low consumer awareness
- Low usage of palm oil
- Risk of supply disruption
- Others

Others

Beiersdorf focuses its transition efforts to physical CSP(K)O on a raw material level, and global scope vs. finished product level, in order to quickly realize a positive impact.

We report on our Sustainable Palm Roadmap on our sustainability website and annual report and have published a Sustainable Palm Progress report in 2020. More information is available here: <https://www.beiersdorf.com/sustainability/environment/sustainable-land-use/palm-oil>

5. Actions for Next Reporting Period

5.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

We will continue our efforts mainly in three directions:

1. Supply chain transparency: Continue to drive supply chain transparency and risk mitigation in our palm derivatives supply chain, to identify hotspots and ensure upstream sustainability by participating in key industry initiatives such as RSPO, FONAP and "Action for Sustainable Derivatives".
2. Transformation in sourcing countries: Scale-up our support for smallholder and landscape projects to improve sustainable palm plantation and support local communities in key sourcing countries such as Indonesia and Malaysia.
3. NDPE compliance: Having achieved our 100% RSPO Mass Balance target by end of 2020, we will now focus our efforts on achieving a deforestation-free and NDPE compliant supply chain by 2025.

Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to <https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules> or email the ACOP team at acop@rspo.org

Labour & Labour Rights

1.1 Does your company have a publicly-available policy covering Labour & Labour Rights?

Yes

1.1.1 Does the policy cover:

- No discrimination
- Wage and working conditions
- Freedom of association
- No child labour
- No harassment
- No forced or trafficked labour

Ethical Conduct & Human Rights

1.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?

Yes

1.2.1 Does the policy cover:

- Recruitment
- Contractors
- Sub-Contractors & Third-Party Contractors

Land Use

1.3 Does your company have a publicly-available Policy covering Land Use?

Yes

1.3.1 Does the policy cover:

- Free Prior and Informed Consent (FPIC)
- Compensation

Occupational Health & Safety

1.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?

Yes

Climate Change & Greenhouse Gas (GHG)**1.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?**

Yes

1.5.1 Does the policy cover:

- Identification and assessment of GHG
- Monitored implementation plan to reduce or minimise GHG emissions

Complaints & Grievances**1.6 Does your company have a Complaints & Grievances Mechanism?**

Yes

1.6.1 Is your Complaints & Grievance mechanism in line with the principles of the RSPO's grievance mechanism, which are the elements of fairness, transparency, and impartiality?

Yes

Smallholders**1.7 Does your company support oil palm independent smallholder groups?**

Yes

1.7.1 Does this support cover:

- Fair and transparent dealings with Smallholders
- Improved Smallholder livelihoods

1.7.2 How is your company supporting them?

Since mid-2018 we have been working together with the „World Wide Fund for Nature,“ (WWF) in a cooperation project in West Kalimantan (Indonesia) to improve the living conditions of palm oil smallholder farmers. We are working to convince these farmers that the sustainable cultivation of oilbearing palms without further deforestation contributes to an improvement in the living conditions and income situation of their local communities. To do this we are supporting 240 smallholder farmers over a three-year period by providing them with agricultural and business know-how, in order to achieve sustainable cultivation on their plantations. Furthermore, setting up cooperatives gives them access to key markets as well as state financing, thereby securing their incomes and development perspectives. Alongside the smallholders the three villages,“ roughly 4,500 residents also benefit from this initiative.

In addition, we are supporting the FONAP smallholder farmer project "Impact of the FONAP Add-on Criteria on Small Producers" in Malaysia. The project is being carried out by the NGO „Wild Asia,“ in Perak (Malaysia), in cooperation with WWF Germany. The aim of the project is to obtain feedback on the ground from the smallholder farmers on the four FONAP additional criteria, and to test their applicability and practical feasibility.

Furthermore, together with our supply chain partner and the WWF we are promoting sustainable development through a major joint landscape project in the Malaysian region of Tabin, in Sabah on the island of Borneo. The aim of the program is sustainable palm oil production and an end to deforestation. To achieve this, by 2025 all palm oil farmers and a total area of 20,000 hectares will be certified according to the internationally recognized RSPO standard. Additionally, we aim to protect wildlife habitats in Tabin, since this region is home to many endangered species. The aim is to stabilize the populations of endangered species such as the rare Borneo elephant and the orangutan over the next five years.

In future we also aim to implement projects with other partners that bring about such direct improvements in the local palm supply chain. The findings from our transparency and traceability project will help us to select and implement these projects. In planning them, considerations for the local communities,“ needs and specific issues in the procurement regions are foremost.

Sustainable Palm Oil Policy

1.8 Does your company have a publicly-available Policy covering the implementation of RSPO Shared Responsibility principles?

Yes

Waste Management

1.9 Does your company have a waste management plan?

Yes

Water Management

1.10 Does your company have a water management plan?

Yes

Energy Use

1.11 Does your company have an energy use plan covering fossil fuels and renewable energy?

Yes

RSPO Services and Support

1.12 Does your company provide services and support to the RSPO, eg. participation in RSPO Working Groups and Task Forces

Yes

Shared Responsibility Resourcing

1.13 Does your company have a plan to commit resources to ensure effective implementation of RSPO Shared Responsibility principles?

Yes

Challenges and Support

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- No challenges faced
- Others

Others

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1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

Others

Proactive discussions are ongoing with our key raw material suppliers to understand their sourcing practices and upstream supply chain in order to achieve our 2020 commitment towards driving a sustainable palm industry.

We also participate in the RSPO, and are an active member of the FONAP and its working group. In order to gain more transparency, we have co-founded the initiative "Action for Sustainable Derivatives" to conduct a mapping and risk monitoring of our palm oil supply chain, identify hotspots, establish grievance mechanisms and ensure upstream sustainability.

Furthermore, we are engaged in several smallholder and landscape projects with the WWF in West Kalimantan (Indonesia) and Sabah (Malaysia) as well as with FONAP in Perak (Malaysia) to improve the livelihoods of palm oil smallholder farmers and local communities on the ground.

1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

<https://www.beiersdorf.com/sustainability/environment/sustainable-land-use/palm-oil>
<https://www.beiersdorf.com/sustainability/reporting/downloads>