Particulars

About Your Organisation 1.1 Member Name Espachem BV 1.2 Membership number 2-0723-17-000-00 1.3 Membership sector Palm Oil Processors and/or Traders 1.4 Membership category Ordinary 1.5 Country Netherlands 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil? Yes 2.1 Please select all description(s) that describe the palm oil-related activities of your company or organisation. Multiple selections are allowed, and not limited to the primary sector of the member's RSPO membership. You will be required to complete the relevant ACOP section based on your selection(s). I own and operate oil palm estate(s) and/or palm oil mill(s) ☐ I represent a palm oil Independent Smallholder farmer Group ☐ I own and operate independent palm oil mills ☐ I own and operate independent palm kernel crushing plants ☐ I trade or broker palm oil, palm kernel oil or related products I am a refiner of palm oil or palm kernel oil I am a processor of intermediate (B2B) palm oil, palm kenel oil or related ingredients ▼ I am a B2B distributor or wholesaler of palm oil, palm kernel oil or related products I manufacture consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by 3rd party contractors.

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I retail consumer (B2C) products containing palm oil, palm kernel oil or related products

☐ I support the sustainable development of the palm oil industry as a conservation and environmental NGO
☐ I support the sustainable development of the palm oil industry as a social and human development NGO

I operate food retail outlets that use palm oil, palm kernel oil or related products

Processors & Traders

1. Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.
☐ Refiner of CPO and PKO
Palm Kernel Crusher
☐ Trader with Physical Possession
☐ Trader without Physical Possession
☐ Integrated Refiner-Trader-Processor
☐ Intermediate Products Producer
☐ Power, Energy and Biofuel Processor
Animal Feed Producer
☐ Oleochemicals Producer
✓ Distribution & Logistics
Other
Other

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2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Sourcing is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please include details of all certified and uncertified operations using palm oil, palm kernel oil and related products, owned and/or managed by the member and/or all entities that belong to the group.

We are a distributor of Surfactants and Oleochemicals and have contracts with KLK Oleo and subsidiaries (KLK OLEO, KLK KOLB, KLK Tensachem)

approx 50% of 2020 volumes contains products including Palm oil derivates - 4683 tons. If we calculate back we have used approx 2850 tons op Palm oil derivate 2850 kg. we sold 396 tons of RSPO certified MB Palm oil derivate.

2.1.1 In which markets do you sell goods with palm oil and palm oil -related products?
Europe
DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:
an aggregate level (as in previous ACOP reporting cycles)

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2.2 Volumes of uncertified and certified palm oil, palm kernel oil and related product sourced in the year

Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	100.0
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	2700.0
Crude palm kernel expeller (tonnes)	0.0
Total	2800

2.3 Volume of RSPO-certified palm oil, palm kernel oil and related products sourced in the year (tonnes):

Description	Crude Palm Oil (CSPO) and CSPO Derivatives	Crude Palm Kernel Oil (CSPKO) and CSPKO Derivatives	Palm Kernel Expeller (CSPKE)
RSPO Credits from Mill / Crusher	0.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0
Mass Balance (MB)	0.0	396.0	0.0
Segregated (SG)	0.0	0.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0
Total	0.0	396.0	0.0

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2.4 According to the volume information you have provided in Question PT.2.2 and Question PT.2.3, your company's certified palm oil, palm kernel oil and related products uptake is:

14.14%

2.4.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake calculated in PT.2.4. This may include changes due to business environment, evolving nature of operations or variations due to stock positions

we sold more conventional Palm oil as expected due to market circumstances. However we have increased the number of Mass Balance products in our range, however often quanties are a little lower. For next we expect a further growth.

2.5 What is the estimated percentage of Certified Sustainable Palm Oil in the palm oil, palm kernel oil and related products sold, traded or processed by your company in the following regions:

Countries/Regions	Percentage
Europe	14.0
North America	0.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	0.0

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3. TimeBound Plan

3.1 Which year did your company achieve/obtain (or expects to achieve/obtain) the RSPO supply chain certification or RSPO trader/distributor licence?
2017
3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?
2017
3.2.1 If the previous target year has not been met, please explain why.
not completly, Last year we sold much more PKO derivates, however they were not RSPO certified. However we did transfer many products to Mass Balance grades, Our cosmetic line is RPSO Mass Balance and also all EU eco products are MB bases. So we expect growth is these markets for this year
3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member operates, please explain why

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4. Actions For Next Reporting Period

4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

Our goal for next year is to have an RSPO MB alternative available against a standard type and of course we try to convince customer to you use this as well. We expect a further demand in consumer market for RSPO MB materials.

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Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

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Smallholders
1.7 Does your company support oil palm independent smallholder groups?
No
1.7.3 Do you have any future plans to support oil palm Independent Smallholders?
No
1.7.4 Please explain why you are not planning to support oil palm independent smallholders
These independent smallholders are not active in our business area.
Sustainable Palm Oil Policy
1.8 Does your company have a publicly-available Policy covering the implementation of RSPO Shared Responsibility principles?
No
Waste Management
1.9 Does your company have a waste management plan?
1.5 boes your company have a waste management plans
No
Water Management
1.10 Does your company have a water management plan?
No
INO
Energy Use
1.11 Does your company have an energy use plan covering fossil fuels and renewable energy?
No
RSPO Services and Support
1.12 Does your company provide services and support to the RSPO, eg. participation in RSPO Working Groups and Task Forces
No
Shared Responsibility Resourcing
1.13 Does your company have a plan to commit resources to ensure effective
implementation of RSPO Shared Responsibility principles?
No

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Challenges and Support

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
✓ Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
☐ Supply issues
Traceability issues
☐ No challenges faced
✓ Others
Others
High prices of certified Palm Oil derivates (compared to non certified P(K)O derivates.
Reputation of palm oil in general is not very positive, RSPO might help but is not yet well known at consumers.
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
✓ Engagement with business partners or consumers on the use of CSPO
☐ Engagement with government agencies
Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
Promotion of physical CSPO
Providing funding or support for CSPO development efforts
Research & Development support
Stakeholder engagement
□ No actions taken
Others
Others
<u>-</u>
1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

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