### **Particulars**

# **About Your Organisation** 1.1 Member Name Excalibur Lipid Technology, Inc. 1.2 Membership number 2-0904-18-000-00 1.3 Membership sector Palm Oil Processors and/or Traders 1.4 Membership category Ordinary 1.5 Country **United States** 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil? Yes 2.1 Please select all description(s) that describe the palm oil-related activities of your company or organisation. Multiple selections are allowed, and not limited to the primary sector of the member's RSPO membership. You will be required to complete the relevant ACOP section based on your selection(s). I own and operate oil palm estate(s) and/or palm oil mill(s) ☐ I represent a palm oil Independent Smallholder farmer Group I own and operate independent palm oil mills I own and operate independent palm kernel crushing plants I trade or broker palm oil, palm kernel oil or related products I am a refiner of palm oil or palm kernel oil I am a processor of intermediate (B2B) palm oil, palm kenel oil or related ingredients I am a B2B distributor or wholesaler of palm oil, palm kernel oil or related products I manufacture consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by 3rd party contractors. I retail consumer (B2C) products containing palm oil, palm kernel oil or related products I operate food retail outlets that use palm oil, palm kernel oil or related products I support the sustainable development of the palm oil industry as a conservation and environmental NGO

Particulars Page 1/1

I support the sustainable development of the palm oil industry as a social and human development NGO

## **Processors & Traders**

### 1. Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.
☐ Refiner of CPO and PKO
Palm Kernel Crusher
▼ Trader with Physical Possession
☐ Trader without Physical Possession
☐ Integrated Refiner-Trader-Processor
☐ Intermediate Products Producer
☐ Power, Energy and Biofuel Processor
Animal Feed Producer
☐ Oleochemicals Producer
☐ Distribution & Logistics
Other
Other
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Processor and/or Trader Page 1/6

#### 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Sourcing is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please include details of all certified and uncertified operations using palm oil, palm kernel oil and related products, owned and/or managed by the member and/or all entities that belong to the group.

Excalibur trades oleochemicals that are produced from Palm Kernel Oil. We also trade Palm Oil, Palm Kernel Oil, and Palm Stearine Oil.

2.1.1 In which markets do you sell goods with palm oil and palm oil -related products?

North America		

DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:

an aggregate level (as in previous ACOP reporting cycles)

Processor and/or Trader Page 2/6

### 2.2 Volumes of uncertified and certified palm oil, palm kernel oil and related product sourced in the year

Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	298.0
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	667.0
Crude palm kernel expeller (tonnes)	0.0
Total	965

### 2.3 Volume of RSPO-certified palm oil, palm kernel oil and related products sourced in the year (tonnes):

Description	Crude Palm Oil (CSPO) and CSPO Derivatives	Crude Palm Kernel Oil (CSPKO) and CSPKO Derivatives	Palm Kernel
RSPO Credits from Mill / Crusher	0.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0
Mass Balance (MB)	101.0	130.0	0.0
Segregated (SG)	0.0	0.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0
Total	101.0	130.0	0.0

Processor and/or Trader Page 3/6

2.4 According to the volume information you have provided in Question PT.2.2 and Question PT.2.3, your company's certified palm oil, palm kernel oil and related products uptake is:

23.94%

2.4.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake calculated in PT.2.4. This may include changes due to business environment, evolving nature of operations or variations due to stock positions

While there is an increase in the number of our customers who are pursuing RSPO certification, the price premium for certified products continues to discourage some customers from purchasing them. We would expect to see a gradual increase in the percentage of our sales that is RSPO-certified over the next years, as more and more customers achieve membership in the RSPO.

2.5 What is the estimated percentage of Certified Sustainable Palm Oil in the palm oil, palm kernel oil and related products sold, traded or processed by your company in the following regions:

Countries/Regions	Percentage
Europe	0.0
North America	95.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	5.0

Processor and/or Trader Page 4/6

#### 3. TimeBound Plan

supply chain certification or RSPO trader/distributor licence?
2015
3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?
2015
3.2.1 If the previous target year has not been met, please explain why.
-
3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member operates, please explain why
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3.1 Which year did your company achieve/obtain (or expects to achieve/obtain) the RSPO

Processor and/or Trader Page 5/6

#### 4. Actions For Next Reporting Period

4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

Excalibur advertises our ability to supply RSPO-certified sustainable palm oil and oil palm products on our website as well as in our product brochure.

We have an established network of suppliers that are RSPO members and that offer certified products. This allows us to make the process of sourcing these products as simple as possible for our customers.

When business partners express interest in joining the RSPO, we actively encourage this and offer our assistance whenever possible.

Processor and/or Trader Page 6/6

## **Shared Responsibility**

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org
Labour & Labour Rights
1.1 Does your company have a publicly-available policy covering Labour & Labour Rights?
No
Ethical Conduct & Human Rights
-
1.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?
No
Land Use
1.3 Does your company have a publicly-available Policy covering Land Use?
No
Occupational Health & Safety
1.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?
No
Climate Change & Greenhouse Gas (GHG)
1.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?
Na
No
Complaints & Grievances
1.6 Does your company have a Complaints & Grievances Mechanism?
No

Shared Responsibility Page 1/2

1.7 Does your company support oil palm independent smallholder groups?  No  1.7.3 Do you have any future plans to support oil palm Independent Smallholders?  Yes  Sustainable Palm Oil Policy 1.8 Does your company have a publicly-available Policy covering the implementation of RSPO Shared Responsibility principles?  No  Waste Management 1.9 Does your company have a waste management plan?  No  Water Management 1.10 Does your company have a water management plan?  No  Energy Use 1.11 Does your company have an energy use plan covering fossil fuels and renewable energy?  No  RSPO Services and Support 1.12 Does your company provide services and support to the RSPO, eg. participation in RSPO Working Groups and Task Forces  No  Shared Responsibility Resourcing 1.13 Does your company have a plan to commit resources to ensure effective implementation of RSPO Shared Responsibility principles?	Smallholders
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implementation of RSPO Shared Responsibility principles?	Shared Responsibility Resourcing
Yes	1.13 Does your company have a plan to commit resources to ensure effective implementation of RSPO Shared Responsibility principles?
	Yes

Shared Responsibility Page 2/2

## **Challenges and Support**

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
☐ Difficulties in the certification process
☐ Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
✓ Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
☐ Supply issues
☐ Traceability issues
☐ No challenges faced
Others
Others
_
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
your company supported the vision of the RSPO to transform markets to make
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  Engagement with business partners or consumers on the use of CSPO
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your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  ✓ Engagement with business partners or consumers on the use of CSPO  □ Engagement with government agencies  □ Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations  □ Promotion of physical CSPO  □ Providing funding or support for CSPO development efforts  □ Research & Development support
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  Engagement with business partners or consumers on the use of CSPO  Engagement with government agencies  Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations  Promotion of physical CSPO  Providing funding or support for CSPO development efforts  Research & Development support  Stakeholder engagement
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  Engagement with business partners or consumers on the use of CSPO Engagement with government agencies Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations Promotion of physical CSPO Providing funding or support for CSPO development efforts Research & Development support Stakeholder engagement No actions taken
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Challenges & Support Page 1/1