### **Particulars**

**About Your Organisation** 

# 1.1 Member Name Jacob Stern & Sons, Inc. 1.2 Membership number 2-0491-14-000-00 1.3 Membership sector Palm Oil Processors and/or Traders 1.4 Membership category Ordinary 1.5 Country **United States** 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil? Yes 2.1 Please select all description(s) that describe the palm oil-related activities of your company or organisation. Multiple selections are allowed, and not limited to the primary sector of the member's RSPO membership. You will be required to complete the relevant ACOP section based on your selection(s). I own and operate oil palm estate(s) and/or palm oil mill(s) ☐ I represent a palm oil Independent Smallholder farmer Group ☐ I own and operate independent palm oil mills I own and operate independent palm kernel crushing plants I trade or broker palm oil, palm kernel oil or related products I am a refiner of palm oil or palm kernel oil I am a processor of intermediate (B2B) palm oil, palm kenel oil or related ingredients I am a B2B distributor or wholesaler of palm oil, palm kernel oil or related products I manufacture consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by 3rd party contractors. I retail consumer (B2C) products containing palm oil, palm kernel oil or related products I operate food retail outlets that use palm oil, palm kernel oil or related products I support the sustainable development of the palm oil industry as a conservation and environmental NGO

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I support the sustainable development of the palm oil industry as a social and human development NGO

# **Processors & Traders**

### 1. Operational Profile

Refiner of CPO and PKO  Palm Kernel Crusher  ▼ Trader with Physical Possession  Trader without Physical Possession  Integrated Refiner-Trader-Processor  Intermediate Products Producer  Power, Energy and Biofuel Processor  Animal Feed Producer  Oleochemicals Producer  Distribution & Logistics  Other	1.1 Please state your company's main activity within the palm oil supply chain.
<ul> <li>✓ Trader with Physical Possession</li> <li>☐ Trader without Physical Possession</li> <li>☐ Integrated Refiner-Trader-Processor</li> <li>☐ Intermediate Products Producer</li> <li>☐ Power, Energy and Biofuel Processor</li> <li>☐ Animal Feed Producer</li> <li>☐ Oleochemicals Producer</li> <li>✓ Distribution &amp; Logistics</li> </ul>	☐ Refiner of CPO and PKO
<ul> <li>□ Trader without Physical Possession</li> <li>□ Integrated Refiner-Trader-Processor</li> <li>□ Intermediate Products Producer</li> <li>□ Power, Energy and Biofuel Processor</li> <li>□ Animal Feed Producer</li> <li>□ Oleochemicals Producer</li> <li>☑ Distribution &amp; Logistics</li> </ul>	Palm Kernel Crusher
<ul> <li>Integrated Refiner-Trader-Processor</li> <li>Intermediate Products Producer</li> <li>Power, Energy and Biofuel Processor</li> <li>Animal Feed Producer</li> <li>Oleochemicals Producer</li> <li>✓ Distribution &amp; Logistics</li> </ul>	▼ Trader with Physical Possession
<ul> <li>☐ Intermediate Products Producer</li> <li>☐ Power, Energy and Biofuel Processor</li> <li>☐ Animal Feed Producer</li> <li>☐ Oleochemicals Producer</li> <li>☑ Distribution &amp; Logistics</li> </ul>	☐ Trader without Physical Possession
<ul> <li>□ Power, Energy and Biofuel Processor</li> <li>□ Animal Feed Producer</li> <li>□ Oleochemicals Producer</li> <li>☑ Distribution &amp; Logistics</li> </ul>	☐ Integrated Refiner-Trader-Processor
<ul> <li>☐ Animal Feed Producer</li> <li>☐ Oleochemicals Producer</li> <li>☑ Distribution &amp; Logistics</li> </ul>	☐ Intermediate Products Producer
☐ Oleochemicals Producer  ☑ Distribution & Logistics	Power, Energy and Biofuel Processor
✓ Distribution & Logistics	Animal Feed Producer
_	☐ Oleochemicals Producer
☐ Other	✓ Distribution & Logistics
	Other
Other	Other
<u>-</u>	<u>-</u>

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#### 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Sourcing is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please include details of all certified and uncertified operations using palm oil, palm kernel oil and related products, owned and/or managed by the member and/or all entities that belong to the group.

Jacob Stern & Sons (DBA Acme-Hardesty Co) is an importer/distributor of Palm and PKO based derivatives. These products are purchased from RSPO certified suppliers and stored in our US based warehouses before being shipped to our customers

2.1.1 In which markets do you sell goods with palm oil and palm oil -related products?

North America	
DL.2.0 In order to facilitate ease of reporting and transpar within the palm oil demand supply chain can now choose t product volumes on:	

an aggregate level (as in previous ACOP reporting cycles)

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#### 2.2 Volumes of uncertified and certified palm oil, palm kernel oil and related product sourced in the year

Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	14822.2
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	12689.9
Crude palm kernel expeller (tonnes)	0.0
Total	27512

## 2.3 Volume of RSPO-certified palm oil, palm kernel oil and related products sourced in the year (tonnes):

	Crude Palm	Crude Palm Kernel Oil	
Description	Oil (CSPO) and CSPO Derivatives	(CSPKO) and CSPKO Derivatives	Palm Kernel Expeller (CSPKE)
RSPO Credits from Mill / Crusher	0.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0
Mass Balance (MB)	3140.8	1627.7	0.0
Segregated (SG)	0.0	0.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0
Total	3140.8	1627.7	0.0

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2.4 According to the volume information you have provided in Question PT.2.2 and Question PT.2.3, your company's certified palm oil, palm kernel oil and related products uptake is:

17.33%

2.4.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake calculated in PT.2.4. This may include changes due to business environment, evolving nature of operations or variations due to stock positions

Interest in RSPO PO and PKO products have increased to a number of factors. Issues with forced and child labor with certain suppliers have had a great impact on our customers requesting/requiring CPO products.

2.5 What is the estimated percentage of Certified Sustainable Palm Oil in the palm oil, palm kernel oil and related products sold, traded or processed by your company in the following regions:

Countries/Regions	Percentage
Europe	0.0
North America	100.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	0.0

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supply chain certification or RSPO trader/distributor licence?
2014
3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?
2014
3.2.1 If the previous target year has not been met, please explain why.
Target has been met
3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member operates, please explain why
Target has been met

3.1 Which year did your company achieve/obtain (or expects to achieve/obtain) the RSPO

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#### 4. Actions For Next Reporting Period

4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

Continue to provide existing and new customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We will have teleconferences and site visits to customers to help give them a better understanding of RSPO. We will also promote RSPO at upcoming tradeshows. Annual refresher training for office staff and new personnel as part of their on-boarding will be provided.

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# **Shared Responsibility**

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

Labour	ጲ	Labour	Rights
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1.1 Does your company have	a publicly-available pol	icy covering Labour &	Labour Rights?

Yes
1.1.1 Does the policy cover:
No discrimination
✓ Wage and working conditions
Freedom of association
No child labour
✓ No harassment
✓ No forced or trafficked labour
Ethical Conduct & Human Rights
1.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?
Yes
1.2.1 Does the policy cover:
Recruitment
✓ Contractors
✓ Sub-Contractors & Third-Party Contractors
Land Use
1.3 Does your company have a publicly-available Policy covering Land Use?
No
Occupational Health & Safety
1.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?
Yes

Shared Responsibility Page 1/3

direct relationship.

Climate Change & Greenhouse Gas (GHG) 1.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (ĠHG)? No **Complaints & Grievances** 1.6 Does your company have a Complaints & Grievances Mechanism? Yes 1.6.1 Is your Complaints & Grievance mechanism in line with the principles of the RSPO's grievance mechanism, which are the elements of fairness, transparency, and impartiality? Yes **Smallholders** 1.7 Does your company support oil palm independent smallholder groups? No 1.7.3 Do you have any future plans to support oil palm Independent Smallholders? No 1.7.4 Please explain why you are not planning to support oil palm independent smallholders

We indirectly support smallholders, but we are further up in the supply chain and do not have a

Shared Responsibility Page 2/3

#### Sustainable Palm Oil Policy

RSPO Shared Responsibility principles? Yes **Waste Management** 1.9 Does your company have a waste management plan? No Water Management 1.10 Does your company have a water management plan? No **Energy Use** 1.11 Does your company have an energy use plan covering fossil fuels and renewable energy? No **RSPO Services and Support** 1.12 Does your company provide services and support to the RSPO, eg. participation in RSPO Working Groups and Task Forces No **Shared Responsibility Resourcing** 1.13 Does your company have a plan to commit resources to ensure effective implementation of RSPO Shared Responsibility principles? No

1.8 Does your company have a publicly-available Policy covering the implementation of

Shared Responsibility Page 3/3

# **Challenges and Support**

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
☐ Difficulties in the certification process
☐ Certification of smallholders
Competition with non-RSPO members
☐ High costs in achieving or adhering to certification
Human rights issues
☐ Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
☐ Supply issues
☐ Traceability issues
☐ No challenges faced
✓ Others
Others Keeping up with customer demand for CPO products.
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
your company supported the vision of the RSPO to transform markets to make
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  Engagement with business partners or consumers on the use of CSPO
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  ✓ Engagement with business partners or consumers on the use of CSPO  □ Engagement with government agencies
your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?  ✓ Engagement with business partners or consumers on the use of CSPO  □ Engagement with government agencies ✓ Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
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