

## Particulars

### About Your Organisation

#### 1.1 Member Name

Gremial de Palmicultores de Guatemala

#### 1.2 Membership Number

8-0250-20-000-00

#### 1.3 Membership Sector

Associations

#### 1.4 Membership Category

Affiliate

#### 1.5 Country

Guatemala

### 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil?

No

### 2.2 Please select all the sectors that best describe the business activities of your company or organisation, including your primary RSPO membership sector. You may select multiple sectors and will be required to complete the ACOP form for the relevant sectors

- I am a bank or financial institution that finances or supports companies or organisations that produce or manufacture palm oil, palm kernel oil or related products
- I am a conservation and environmental NGO supporting the sustainable development of the palm oil industry
- I am a social and human development NGO supporting the sustainable development of the palm oil industry
- I am an Affiliate member of the RSPO, indirectly involved in the palm oil industry

## Affiliates

### 1. Operational Profile

#### 1.1 What are the main activities of your organisation?

The Palm Grower Association of Guatemala –GREPALMA– was established in 2008 as a nonprofit organization to bring together small, medium and large oil palm growers in Guatemala; we share the vision of sustainable palm culture as a feasible option to create opportunities and contribute to the development of the nation.

OUR VISION is to represent the palm growing sector of Guatemala and to add value to its operations and promote continuous improvement, thus ensuring that the sector remains a national and international benchmark in sustainable palm oil production, while promoting efficiency throughout the productive chain and by purposely promoting the development of Guatemala.

We work under 4 strategic axes: representativeness of the palm sector, sustainability, strategic communication and agricultural and technical advice.

#### 1.2 What activities has your organisation undertaken to promote sustainable palm oil, the RSPO and/or RSPO members in the reporting period?

In GREPALMA we address our 4 strategic axes through 4 operation areas:

1. Capacity building: we developed more than 30 activities in 2021, reaching around 1,800 trained people from 9 Latin American countries.
2. Strategic partnership promotion: we established relationships with 46 organizations from the public and private sectors, international organizations and academia, which are of interest to the palm sector. Also GREPALMA is part of 15 technical and political working groups, representing the interest of the palm oil sector.
3. Sector-wide program and project implementation: during 2021, we implemented 8 projects in terms of sustainability and agricultural strengthening, benefiting oil palm producers in the country.
4. Sector-wide information and statistics production, information of the performance of the sector, is available.

#### 1.3 What percentage of your organisation's overall activities focus on palm oil?

100.0%

#### 1.4 Did members of your organisation participate in RSPO working groups and/or taskforces in the reporting period?

Yes

#### 1.5 Does your organisation have any past or on-going collaborations with public or private sector palm oil industry players to support them in their efforts to increase the production or consumption of certified sustainable palm oil (CSPO)?

Yes

#### 1.6 How is your organisation's work on palm oil funded?

Through direct contributions from oil palm producers. It is mainly membership fees.

## 2. Actions for Next Reporting Period

### 2.1 Please outline activities that your organisation will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

At GREPALMA we maintain a training program focused on: the promotion of good agricultural practices, investment in innovation and development to increase efficiency, environmental sustainability, human rights and due diligence in human rights and compliance with labor rights, as well as social excellence and social license to operate.

Regarding projects, we continue with the satellite monitoring of zero deforestation for the growth of palm cultivation at the national level; We will carry out research studies aimed at ensuring sustainable soil management, quantifying the carbon fixation of the oil palm system and evidencing the contributions to biodiversity.

We are developing the work plan prepared within the framework of the alliance with RSPO Latin America 2021-2025.

## Challenges and Support

### 1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- No challenges faced
- Others

Others

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### 1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Communication and/or engagement to transform the negative perception of palm oil
- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Engagement with peers and clients
- Promotion of CSPO through off product claims
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

Others

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**1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here**

<https://www.grepalma.org/en/virtual-library/statistic-yearbook/>

<https://www.grepalma.org/wp-content/uploads/2021/05/National-Monitoring-System-for-the-Sustainable-Development-of-Palm-Oil-in-Guatemala.pdf>

<https://www.grepalma.org/en/virtual-library/integral-development/>

<https://www.grepalma.org/biblioteca-virtual/politica-de-respeto-a-los-derechos-humanos/>

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