Particulars

About Your Org	anisation
1.1 Member Nan	ne e
BETASOAP Sp. z	2 0.0.
1.2 Membership	Number
4-0339-13-000-00	
1.3 Membership	Sector
Consumer Goods I	Manufacturers
1.4 Membership	Category
Ordinary	
1.5 Country	
Poland	
2.0 Does your coderivatives of pal	mpany or organisation produce, process, consume or sell any palm oil or any products containing lm oil?
Yes	
Multiple selection will be required t I own and operate	all description(s) that describe the palm oil-related activities of your company or organisation. In are allowed, and not limited to the primary sector of the member's RSPO membership. You complete the relevant ACOP section based on your selection(s). It is oil palm estate(s) and/or palm oil mill(s) In oil Independent Smallholder farmer Group
I own and operat	te independent palm oil mills
I own and operat	te independent palm kernel crushing plants - Processors and/or Traders
I trade or broker	palm oil, palm kernel oil or related products - Processors and/or Traders
I am a refiner of	palm oil or palm kernel oil - Processors and/or Traders
I am a processor	of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders
_	ributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders
	nal consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by ctors - Consumer Goods Manufacturers
☐ I retail final cons	sumer (B2C) products containing palm oil, palm kernel oil or related products - Retailers
I operate food re	tail outlets that use palm oil, palm kernel oil or related products - Retailers
	ion and environmental NGO supporting the sustainable development of the palm oil industry
I am a social and	human development NGO supporting the sustainable development of the palm oil industry

Particulars Page 1/1

Consumer Goods Manufacturers

	1. O	perational	Profile
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1.1 Please state your company's main activity within the palm oil supply chain.
Food Good Manufacturer - own brand
Food Good Manufacturer - third-party brand
Home & Personal Care Good Manufacturer - own brand
✓ Home & Personal Care Good Manufacturer - third-party brand
Ingredient Manufacturers
Biofuels
Other
Other
-

2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed, to enable the RSPO to accurately calculate uptake of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please list down all operations and subsidiaries using palm oil, palm kernel oil and related products that are owned and/or managed by the member, including those under Group Membership

Betasoap Sp. z o.o., Betasoap GmbH
2.1.1 In which markets does your company sell goods with palm oil and oil palm products?
Europe â°
DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:
an aggregate level (as in previous ACOP reporting cycles)

2.2 Total volume of uncertified and certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products

Tonnes
25.00
150.00
0.00
9723.00
9898.00

2.2.1 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

Description	Percentage
Palm oil-based derivatives and fractions	80
Palm kernel oil-based derivatives and fractions	20

2.3 Please estimate the regional distribution of your company's uncertified and certified palm oil, palm kernel oil and related products sales (as declared in Question 2.2) in the following countries/regions.

Countries/Regions	Percentage
Europe	100
North America	0
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

2.4 Volume of RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products in the year:

Description	Crude/Refined Palm Oil (CSPO)	Crude/Refined Palm Kernel Oil (CSPKO)	Palm Kernel Expeller (CSPKE)	Certified Derivatives and Fractions
RSPO Credits from Mill / Crusher	0.00	0.00	0.00	139.00
RSPO Credits from Independent Smallholder	0.00	0.00	0.00	0.00
Mass Balance (MB)	0.00	0.00	0.00	3173.00
Segregated (SG)	0.00	0.00	0.00	0.00
Identity Preserved (IP)	0.00	0.00	0.00	0.00
Total	0.00	0.00	0.00	3312.00

2.4.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.4) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based

Description	Percentage
Certified Palm oil-based derivatives and fractions	80
Certified Palm kernel oil-based derivatives and fractions	20

2.5 According to the volume information you have provided in Question 2.2 and Question 2.4, your company's certified palm oil and palm oil products uptake is:

33.46%

2.5.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake. This may include your usage of RSPO Credits to cover gaps in certified uptake, changes due to business environment, variations due to stock positions or efforts to support independent smallholders beyond volume commitments.

Betasoap is only a third party manufacturer, producing on behalf of brand owners. The decision to purchase certified palm oil (kernel oil) and its derivatives for use in products rests with the brand owner. Without the commitment of our customers, we are unable to cover 100% of the CSPO/CSPKO costs. However, we are actively working to promote RSPO-certified palm oil to our business customers for their private label and branded products.

 $2.6\ Please\ estimate\ the\ regional\ sales\ volume\ distribution\ of\ your\ company's\ RSPO\ certified\ palm\ oil,\ palm\ kernel\ oil\ and\ related\ products\ (as\ declared\ in\ Question\ 2.4)\ in\ the\ following\ countries/regions:$

Countries/Regions	Percentage
Europe	100
North America	0
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

3. TimeBound Plan

3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification?
2016
3.6 Does your company use RSPO-certified sustainable palm oil and palm oil products in products manufactured on behalf of other companies?
Yes
3.6.1 Does your company have a TimeBound Plan to only use RSPO-certified sustainable palm oil and palm oil products in the goods you manufacture on behalf of other companies?
No

3.6.3 Please explain why your company does not have such a TimeBound Plan

Betasoap is a third party manufacturer, producing on behalf of brand owners. The decision to use only RSPO-certified sustainable palm oil derivatives lies with the brand owner. We are not in a position to set one timebound plan as each corporate customer has their own plans or is in a process of making a decision on sustainable palm oil use. Without the commitment of our we are not able to pledge any dates and to cover the increased cost of RSPO certified palm oil derivatives costs on our own. However, we are actively working to promote RSPO certified palm oil to our business customers for their private label and branded products.

5. Actions for Next Reporting Period

5.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)
Participation in RSPO Working Group or Task Forces
☐ Support Independent Smallholders (ISH)
Contribute to the RSPO Smallholder Trainer Academy
Financial contribution to the RSPO Smallholder Support Fund
Direct investments in Smallholder Certification projects
☐ Involvement/direct investments in Jurisdictional/Landscape approach
☐ Direct/collective investments in conservation and restoration initiatives
Financial contribution to support members with Remediation and Compensation (RaCP) process, direct/collective investments in conservation and restoration initiatives
☐ Allocating FTE to promote the production or consumption of certified sustainable oil palm products
Specific policies and action plans by the member to promote CSPO production or consumption in the upstream or downstream supply chain, including target dates or broader policies that include such efforts
☐ No activities planned
✓ Others
Other
Our efforts will focus on promoting CSPO to our business customers and explaining the benefits of switching to CSPO. As in previous years, trainings on the RSPO concept and technical support for our business customers will continue.

Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility (SR) requirements will be done through ACOP and MyRSPO. As the process of verification of the reports is in development, the Shared Responsibility section in ACOP may change in future ACOP cycles. Evidence to show compliance to the SR requirements shall be uploaded via your membership profile in MyRSPO. Please login to your MyRSPO account and upload the relevant policies, plans and relevant reports there. If you do not have a policy or your policy does not cover all items, you will be required to provide a Declaration of Support for the relevant policy items in your MyRSPO profile. Additional information on the required policies and plans applicable to all sectors as well as the annual uptake targets for supply chain actors can be found on https://rspo.org/members/shared-responsibility or email the Shared Responsibility team at sharedresponsibility@rspo.org.

Information & Public Availability 1.1 Does your organisation have organisational management documents publicly-available? Yes **Ethical Conduct & Human Rights** 1.2 Does your organisation have a publicly-available Policy covering Ethical Conduct & Human Rights? Yes 1.2.1 Does the policy cover: Ethical conduct for contractors Ethical conduct for recruitment Respect of human rights, including for suppliers and sub-Contractors Legal Compliance 1.3 Does your organisation comply with all applicable legal requirements? Yes 1.4 Does your organisation require its third party contractors to comply with legal requirements, i.e. including a clause on legal compliance in the contracts? Yes Complaints & Grievances 1.5 Does your organisation have a Grievance Mechanism that is accessible to all affected parties? Yes 1.5.1 Is your Grievance mechanism in line with the principles of the RSPO's Complaints System? Yes

Shared Responsibility Page 1/4

Land Use & FPIC

1.6 Does your organisation have a publicly-available policy covering Commitment to respect Free Prior and Informed Consent (FPIC) in the Palm Oil Supply chain?
Yes
1.6.1 Does your organisation have a procedure in place to identify legal, customary or user rights, and people entitled to compensation?
Yes
Smallholders
1.7 Does your organisation support oil palm smallholders (groups)?
No
Labour & Labour Rights
1.8 Does your organisation have a publicly-available policy covering Labour & Labour Rights?
Yes
1.8.1 Does the policy cover:
✓ No discrimination and equal opportunities
Y Pay and working conditions at least at legal or industry minimum standards and are sufficient to provide decent living wages (DLW)
Freedom of association and Collective bargaining
✓ Protection of children, as well as the workforce of suppliers and third-party contractors
✓ Prevention of all forms of harassment, including sexual harassment
✓ No forced or trafficked labour
Occupational Health & Safety
1.9 Does your organisation have a publicly-available Policy covering Occupational Health & Safety?
Yes
1.9.1 Does your organisation have a Standard Operating Procedure (SOP) for Occupational Health & Safety?
Yes

Shared Responsibility Page 2/4

Waste Management

1.10a Does your organisation have a waste management plan that includes reduction, recycling, reusing and disposal based on the hazardous characteristics?
Yes
1.10a.1 Is this plan implemented?
Yes
Water Management
$1.11\ Does\ your\ organisation\ have\ a\ water\ management\ plan\ to\ promote\ efficient\ use\ and\ continued\ availability\ of\ water\ sources?$
Yes
1.11.1 Is this plan implemented?
Yes
Energy Use
1.12 Does your organisation have an energy use plan to improve the efficiency of the fossil fuels used and to optimise renewable energy?
Yes
1.12.1 Are there records of implementation of the plan ie. monitoring and reporting?
No
Climate Change & Greenhouse Gas (GHG)
1.13 Does your organisation have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG) including identification and assessment of GHG emissions and implementation of a plan to reduce or minimise them?
No

Shared Responsibility Page 3/4

Claims and labels

 ${\bf 1.15\ Does\ your\ organisation\ promote\ the\ use\ of\ off-product\ RSPO\ claims\ and\ labels?}$

Yes

Shared Responsibility Page 4/4

Challenges and Support

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
✓ Supply issues
Traceability issues
No challenges faced
✓ Others
Others The use of CSP(K)O requires additional costs to be incorporated into the relatively cheap and basic product of soap bars. Encouraging customers to join and share the premiums is difficult and a real obstacle to increasing the number of products
made with CSP(K)O. On the one hand, some markets/customers are not yet sufficiently aware of the importance of the RSPO, and on the other hand, palm oil has a bad press and customers are sceptical about the RSPO. As a result, it is difficult to convince some business customers to use CSP(K)O in their products and to cover the extra costs.
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
✓ Communication and/or engagement to transform the negative perception of palm oil
✓ Engagement with business partners or consumers on the use of CSPO
Engagement with government agencies
✓ Engagement with peers and clients
Promotion of CSPO through off product claims
✓ Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
✓ Promotion of physical CSPO
Providing funding or support for CSPO development efforts
Research & Development support
Stakeholder engagement
No actions taken
☐ Others
Others -

Challenges & Support Page 1/2

 $1.3\ If\ your\ company\ has\ any\ other\ publicly-available\ reports\ or\ information\ regarding\ its\ palm\ oil-related\ policies\ and\ activities,\ please\ provide\ the\ links\ here$

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