#### **Particulars**

**About Your Organisation** 

# 1.1 Member Name Guangzhou Jiesheng Trading Co, Ltd. 1.2 Membership Number 9-3283-19-000-00 1.3 Membership Sector Supply Chain Associate 1.4 Membership Category Associate 1.5 Country China 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil? Yes 2.1 Please select all description(s) that describe the palm oil-related activities of your company or organisation. Multiple selections are allowed, and not limited to the primary sector of the member's RSPO membership. You will be required to complete the relevant ACOP section based on your selection(s). I own and operate oil palm estate(s) and/or palm oil mill(s) I represent a palm oil Independent Smallholder farmer Group I own and operate independent palm oil mills I own and operate independent palm kernel crushing plants - Processors and/or Traders ✓ I trade or broker palm oil, palm kernel oil or related products - Processors and/or Traders I am a refiner of palm oil or palm kernel oil - Processors and/or Traders I am a processor of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders I am a B2B distributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders I manufacture final consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by 3rd party contractors - Consumer Goods Manufacturers I retail final consumer (B2C) products containing palm oil, palm kernel oil or related products - Retailers I operate food retail outlets that use palm oil, palm kernel oil or related products - Retailers I am a conservation and environmental NGO supporting the sustainable development of the palm oil industry I am a social and human development NGO supporting the sustainable development of the palm oil industry

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## **Processors & Traders**

#### 1. Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.
Refiner of CPO and PKO
Palm Kernel Crusher
Trader with Physical Possession
▼ Trader without Physical Possession
Integrated Refiner-Trader-Processor
Intermediate Products Producer
Power, Energy and Biofuel Processor
Animal Feed Producer
Oleochemicals Producer
Distribution & Logistics
Other
Other

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#### 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Sourcing is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please include details of all certified and uncertified operations using palm oil, palm kernel oil and related products, owned and/or managed by the member and/or all entities that belong to the group.

销售: SP TWEEN 20 MBAL-LQ-(SG) 生产商: CRODA Singapore Pte Ltd. RSPO-SC 00139
2.1.1 In which markets do you sell goods with palm oil and palm oil-related products?
China
DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:
an aggregate level (as in previous ACOP reporting cycles)

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#### 2.2 Volumes of uncertified and certified palm oil, palm kernel oil and related product sourced in the year

Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	5.00
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	0.00
Crude palm kernel expeller (tonnes)	0.00
Total	5.00

#### 2.3 Volume of RSPO-certified palm oil, palm kernel oil and related products sourced in the year (tonnes):

Description	Crude Palm Oil (CSPO) and CSPO Derivatives	Crude Palm Kernel Oil (CSPKO) and CSPKO Derivatives	Palm Kernel Expeller (CSPKE)
RSPO Credits from Mill / Crusher	5.00	0.00	0.00
RSPO Credits from Independent Smallholder	0.00	0.00	0.00
Mass Balance (MB)	0.00	0.00	0.00
Segregated (SG)	0.00	0.00	0.00
Identity Preserved (IP)	0.00	0.00	0.00
Total	5.00	0.00	0.00

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2.4 According to the volume information you have provided in Question PT.2.2 and Question PT.2.3, your company's certified palm oil, palm kernel oil and related products uptake is:

100.00%

2.4.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake calculated in PT.2.4. This may include changes due to business environment, evolving nature of operations or variations due to stock positions

我司是化学品销售商,根据客户的需求,进购多少RSPO认证的产品,就销售多少产品。目前属于完整销售链。

2.5 What is the estimated percentage of Certified Sustainable Palm Oil in the palm oil, palm kernel oil and related products sold, traded or processed by your company in the following regions:

Countries/Regions	Percentage
Europe	0
North America	0
Malaysia	0
Indonesia	0
China	100
India	0
Latin America	0
Africa	0
Rest of World	0

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#### 3. TimeBound Plan

3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification or RSPO trader/distributor licence?
2017
3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?
2017
3.2.1 If the previous target year has not been met, please explain why.
三年的疫情,销售保持平稳。市场是需要没有之前的强大。
3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member operates, please explain why
目前只是开拓国内市场 还没有经历开拓国外市场。时机和资金还受限。

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### 4. Actions For Next Reporting Period

4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)
✓ Participation in RSPO Working Group or Task Forces
Support Independent Smallholders (ISH)
✓ Contribute to the RSPO Smallholder Trainer Academy
Financial contribution to the RSPO Smallholder Support Fund
Direct investments in Smallholder Certification projects
Involvement/direct investments in Jurisdictional/Landscape approach
☐ Direct/collective investments in conservation and restoration initiatives
Financial contribution to support members with Remediation and Compensation (RaCP) process, direct/collective investments in conservation and restoration initiatives
Allocating FTE to promote the production or consumption of certified sustainable oil palm products
Specific policies and action plans by the member to promote CSPO production or consumption in the upstream or downstream supply chain, including target dates or broader policies that include such efforts
☐ No activities planned
Others
Other -

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## **Challenges and Support**

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
✓ Difficulties in the certification process
Certification of smallholders
✓ Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
☐ Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
✓ Supply issues
✓ Traceability issues
☐ No challenges faced
Others
Others
-
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
✓ Communication and/or engagement to transform the negative perception of palm oil
✓ Engagement with business partners or consumers on the use of CSPO
✓ Engagement with government agencies
✓ Engagement with peers and clients
✓ Promotion of CSPO through off product claims
✓ Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
✓ Promotion of physical CSPO
Providing funding or support for CSPO development efforts
Research & Development support
☐ Stakeholder engagement
☐ No actions taken
Others
Others
<del>-</del>
1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here
经常参加一些线上培训,更多的了解RSPO。

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