## **Particulars**

About Your Orgai	nisation
1.1 Member Name	
Guangzhou Xujohn	Bio-Technique Co., Ltd
1.2 Membership N	umber
9-4443-21-000-00	
1.3 Membership Se	ector
Supply Chain Assoc	iate
1.4 Membership Ca	ategory
Associate	
1.5 Country	
China	
2.0 Does your comp derivatives of palm Yes	pany or organisation produce, process, consume or sell any palm oil or any products containing oil?
Multiple selections will be required to	description(s) that describe the palm oil-related activities of your company or organisation. are allowed, and not limited to the primary sector of the member's RSPO membership. You complete the relevant ACOP section based on your selection(s).
	pil palm estate(s) and/or palm oil mill(s)
	oil Independent Smallholder farmer Group
	independent palm oil mills independent palm kernel crushing plants - Processors and/or Traders
	alm oil, palm kernel oil or related products - Processors and/or Traders
	Ilm oil or palm kernel oil - Processors and/or Traders
_	Fintermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders
	utor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders
	consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by rs - Consumer Goods Manufacturers
☐ I retail final consur	ner (B2C) products containing palm oil, palm kernel oil or related products - Retailers
☐ I operate food retai	l outlets that use palm oil, palm kernel oil or related products - Retailers
_	n and environmental NGO supporting the sustainable development of the palm oil industry
I am a cooid and h	uman development NGO supporting the sustainable development of the palm oil industry

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### **Consumer Goods Manufacturers**

1. O	perationa	l Profile
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1.1 Please state your company's main activity within the palm oil supply chain.		
Food Good Manufacturer - own brand		
Food Good Manufacturer - third-party brand		
Home & Personal Care Good Manufacturer - own brand		
✓ Home & Personal Care Good Manufacturer - third-party brand		
Ingredient Manufacturers		
Biofuels		
Other		
Other		
-		

#### 2. Palm Oil and Certified Sustainable Palm Oil Consumption

an aggregate level (as in previous ACOP reporting cycles)

owned and/or managed by the member, including those under Group Membership

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed, to enable the RSPO to accurately calculate uptake of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please list down all operations and subsidiaries using palm oil, palm kernel oil and related products that are

2.1.1 In which markets does your company sell goods with palm oil and oil palm products?

Europe â°

DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:

# 2.2 Total volume of uncertified and certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products

Description	Tonnes
Total volume of crude palm oil (tonnes)	0.00
Total volume of crude palm kernel oil (tonnes)	0.00
Total volume of palm kernel expeller (tonnes)	0.00
Total volume of crude palm oil/palm kernel oil-based derivatives and fractions (tonnes)	10.00
Total	10.00

2.2.1 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

Description	Percentage
Palm oil-based derivatives and fractions	80
Palm kernel oil-based derivatives and fractions	20

2.3 Please estimate the regional distribution of your company's uncertified and certified palm oil, palm kernel oil and related products sales (as declared in Question 2.2) in the following countries/regions.

Countries/Regions	Percentage
Europe	100
North America	0
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

2.4 Volume of RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products in the year:

Description	Crude/Refined Palm Oil (CSPO)	Palm Kernel	Palm Kernel Expeller (CSPKE)	Certified Derivatives and Fractions
RSPO Credits from Mill / Crusher	0.00	0.00	0.00	0.00
RSPO Credits from Independent Smallholder	0.00	0.00	0.00	0.00
Mass Balance (MB)	0.00	0.00	0.00	0.00
Segregated (SG)	0.00	0.00	0.00	0.00
Identity Preserved (IP)	0.00	0.00	0.00	1.00
Total	0.00	0.00	0.00	1.00

2.4.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.4) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based

Description	Percentage
Certified Palm oil-based derivatives and fractions	80
Certified Palm kernel oil-based derivatives and fractions	20

2.5 According to the volume information you have provided in Question 2.2 and Question 2.4, your company's certified palm oil and palm oil products uptake is:

10.00%

2.5.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake. This may include your usage of RSPO Credits to cover gaps in certified uptake, changes due to business environment, variations due to stock positions or efforts to support independent smallholders beyond volume commitments.

Not have.

2.6 Please estimate the regional sales volume distribution of your company's RSPO certified palm oil, palm kernel oil and related products (as declared in Question 2.4) in the following countries/regions:

Countries/Regions	Percentage
Europe	100
North America	0
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

#### 3. TimeBound Plan

3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification?
2011
3.6 Does your company use RSPO-certified sustainable palm oil and palm oil products in products manufactured on behalf of other companies?
Yes
3.6.1 Does your company have a TimeBound Plan to only use RSPO-certified sustainable palm oil and palm oil products in the goods you manufacture on behalf of other companies?
Yes
3.6.2 When do you expect all products manufactured on behalf of other companies to only contain RSPO-certified sustainable palm oil and palm oil products?
2030

### 5. Actions for Next Reporting Period

	Please outline activities that your company will take in the coming year to promote the production or umption of certified sustainable palm oil (CSPO)
□ I	Participation in RSPO Working Group or Task Forces
	Support Independent Smallholders (ISH)
	Contribute to the RSPO Smallholder Trainer Academy
□ I	Financial contribution to the RSPO Smallholder Support Fund
□ I	Direct investments in Smallholder Certification projects
□ I	nvolvement/direct investments in Jurisdictional/Landscape approach
	Direct/collective investments in conservation and restoration initiatives
	Financial contribution to support members with Remediation and Compensation (RaCP) process, direct/collective investments in conservation and restoration initiatives
	Allocating FTE to promote the production or consumption of certified sustainable oil palm products
<b>✓</b> s	Specific policies and action plans by the member to promote CSPO production or consumption in the upstream or downstream supply chain, including target dates or broader policies that include such efforts
	No activities planned
	Others
Othe	er en
-	

# **Challenges and Support**

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
✓ Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
✓ Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
☐ Supply issues
Traceability issues
No challenges faced
Others
Others
the vision of the RSPO to transform markets to make sustainable palm oil the norm?  Communication and/or engagement to transform the negative perception of palm oil  Engagement with business partners or consumers on the use of CSPO  Engagement with government agencies  Engagement with peers and clients  Promotion of CSPO through off product claims  Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations  Promotion of physical CSPO  Providing funding or support for CSPO development efforts  Research & Development support  Stakeholder engagement  No actions taken
Others
Others -
1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here  No

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