# **Particulars**

About Your	Organisation
1.1 Member	· Name
AVO-Werke	August Beisse GmbH
1.2 Member	rship Number
4-1098-18-0	00-00
1.3 Member	rship Sector
Consumer G	oods Manufacturers
1.4 Member	rship Category
Ordinary	
1.5 Country	
Germany	
2.0 Does you derivatives	ur company or organisation produce, process, consume or sell any palm oil or any products containing of palm oil?
Yes	
Multiple sel	elect all description(s) that describe the palm oil-related activities of your company or organisation. ections are allowed, and not limited to the primary sector of the member's RSPO membership. You ired to complete the relevant ACOP section based on your selection(s).
I own and	operate oil palm estate(s) and/or palm oil mill(s)
I represen	t a palm oil Independent Smallholder farmer Group
	operate independent palm oil mills
₩.	operate independent palm kernel crushing plants - Processors and/or Traders
	broker palm oil, palm kernel oil or related products - Processors and/or Traders
	iner of palm oil or palm kernel oil - Processors and/or Traders
	cessor of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders
	B distributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders
I manufac 3rd party	ture final consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by contractors - Consumer Goods Manufacturers
I retail fin	al consumer (B2C) products containing palm oil, palm kernel oil or related products - Retailers
I operate f	food retail outlets that use palm oil, palm kernel oil or related products - Retailers
-	return outlets that use paint on, paint kerner on or retailed products.
I am a cor	servation and environmental NGO supporting the sustainable development of the palm oil industry

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1. Operational Profile

## **Consumer Goods Manufacturers**

1.1	Please state your company's main activity within the palm oil supply chain.
	Food Good Manufacturer - own brand
	Food Good Manufacturer - third-party brand
	Home & Personal Care Good Manufacturer - own brand
	Home & Personal Care Good Manufacturer - third-party brand
led	Ingredient Manufacturers
	Biofuels
<b>Y</b>	Other

Other

Purchase of raw materials containing palm oil for processing into marinades or spice mixtures

#### 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed, to enable the RSPO to accurately calculate uptake of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please list down all operations and subsidiaries using palm oil, palm kernel oil and related products that are owned and/or managed by the member, including those under Group Membership

The AVO factory is a 100% certified company. AVO plants in Poland are pure distributors and have an RSPO distributor license

2.1.1 In which markets does your company sell goods with palm oil and oil palm products?

Europe ,North America

DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:

an aggregate level (as in previous ACOP reporting cycles)

2.2 Total volume of RSPO-certified (IP, MB, SG and RSPO Credits/Book and Claim) and Non RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products

Description	Tonnes
Total volume of crude palm oil (tonnes)	0.00
Total volume of crude palm kernel oil (tonnes)	0.00
Total volume of palm kernel expeller (tonnes)	0.00
Total volume of crude palm oil/palm kernel oil-based derivatives and fractions (tonnes)	142.00
Total	142.00

2.2.1 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

escription P	
Palm oil-based derivatives and fractions	100
Palm kernel oil-based derivatives and fractions	0

2.3 Please estimate the regional distribution of your company's uncertified and certified palm oil, palm kernel oil and related products sales (as declared in Question 2.2) in the following countries/regions.

Countries/Regions	Percentage
Europe	85
North America	15
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

2.4 Volume of RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products in the year:

Description	Crude/Refined Palm Oil (CSPO)	Crude/Refined Palm Kernel Oil (CSPKO)	Palm Kernel Expeller (CSPKE)	Certified Derivatives and Fractions
RSPO Credits from Mill / Crusher	0.00	0.00	0.00	0.00
RSPO Credits from Independent Smallholder	0.00	0.00	0.00	0.00
Mass Balance (MB)	0.00	0.00	0.00	1.00
Segregated (SG)	0.00	0.00	0.00	141.00
Identity Preserved (IP)	0.00	0.00	0.00	0.00
Total	0.00	0.00	0.00	142.00

2.4.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.4) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based

Description	
Certified Palm oil-based derivatives and fractions	100
Certified Palm kernel oil-based derivatives and fractions	0

2.5 According to the volume information you have provided in Question 2.2 and Question 2.4, your company's certified palm oil and palm oil products uptake is:

100.00%

2.5.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake. This may include your usage of RSPO Credits to cover gaps in certified uptake, changes due to business environment, variations due to stock positions or efforts to support independent smallholders beyond volume commitments.

Demand for marinades and spice mixes containing palm oil has fallen sharply. Many customers are switching to palm oil-free products.

 $2.6\ Please\ estimate\ the\ regional\ sales\ volume\ distribution\ of\ your\ company's\ RSPO\ certified\ palm\ oil,\ palm\ kernel\ oil\ and\ related\ products\ (as\ declared\ in\ Question\ 2.4)\ in\ the\ following\ countries/regions:$ 

Countries/Regions	Percentage
Europe	85
North America	15
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

#### 3. TimeBound Plan

3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification?
2012
3.2 Which year did your company begin (or expects to begin) using RSPO-certified sustainable palm oil and palm oil products in own-brand products
2012
3.2.1 If the previous target year has not been met, please explain why.
3.3 Which year did your company begin (or expects to begin) using only RSPO-certified sustainable palm oil and palm oil products from any supply chain option in own-brand products.
2018
3.3.1 If the previous target year has not been met, please explain why.
3.4 Which year did your company begin (or expects to begin) using only RSPO-certified sustainable palm oil and palm oil products from physical supply chain options (Identity Preserved, Segregated and/or Mass Balance) in own-brand products.
2018
3.4.1 If the previous target year has not been met, please explain why.
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#### 4. Trademark Use

4.1 Does your company use or plan to use the RSPO Trademark in own-brand products?
No
4.2 Discourse la la companya de la constanta de la DCDO Tarada constanta de la
4.3 Please explain why your company does not plan to use the RSPO Trademark in own-brand products
☐ Challenging reputation of palm oil
Confusion among end-consumers
Costs of changing labels
☐ Difficulty of applying for RSPO Trademark
Lack of customer demand
Limited label space
Low consumer awareness
✓ Low usage of palm oil
Risk of supply disruption
Others
Others

## 5. Actions for Next Reporting Period

5.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)
Participation in RSPO Working Group or Task Forces
Support Independent Smallholders (ISH)
Contribute to the RSPO Smallholder Trainer Academy
Financial contribution to the RSPO Smallholder Support Fund
Direct investments in Smallholder Certification projects
Involvement/direct investments in Jurisdictional/Landscape approach
Direct/collective investments in conservation and restoration initiatives
Financial contribution to support members with Remediation and Compensation (RaCP) process, direct/collective investments in conservation and restoration initiatives
Allocating FTE to promote the production or consumption of certified sustainable oil palm products
Specific policies and action plans by the member to promote CSPO production or consumption in the upstream or downstream supply chain, including target dates or broader policies that include such efforts
No activities planned
✓ Others
Other
We try to raise awareness for certified palm oil. We are still supporting the RSPO with our membership (even though the amounts of palm oil used are steadily decreasing)

## **Shared Responsibility**

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility (SR) requirements will be done through ACOP and MyRSPO. As the process of verification of the reports is in development, the Shared Responsibility section in ACOP may change in future ACOP cycles. Evidence to show compliance to the SR requirements shall be uploaded via your membership profile in MyRSPO. Please login to your MyRSPO account and upload the relevant policies, plans and relevant reports there. If you do not have a policy or your policy does not cover all items, you will be required to provide a Declaration of Support for the relevant policy items in your MyRSPO profile. Additional information on the required policies and plans applicable to all sectors as well as the annual uptake targets for supply chain actors can be found on https://rspo.org/members/shared-responsibility or email the Shared Responsibility team at sharedresponsibility@rspo.org.

https://rspo.org/members/shared-responsibility or email the Shared Responsibility team at sharedresponsibility@rspo.org.
SR 1. Transparency
1.1 Does your organisation have organisational management documents publicly-available?
Yes
SR 2. Ethical Conduct
1.2 Does your organisation have a publicly-available policy covering Ethical Conduct, including for recruitment and contractors?
Yes
SR 3 and SR 4. Legal Compliance
1.3 Does your organisation comply with all applicable legal requirements?
Yes
1.4 Does your organisation require its third party contractors to comply with legal requirements?
Yes
SR 7. Claims and labels
1.7a Does your organisation promote the use of off-product RSPO claims and labels?
Yes
SR 8. Information and outreach activities
1.8 Does you organisation implement transparent communication and outreach activities to promote sustainable palm oil?
Yes
SR 9. Human Rights
1.9 Does your organisation have a publicly-available Policy on respect for human rights, including for suppliers and sub-contractors?
Von

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✓ No forced or trafficked labour

SR 10. Complaints & Grievances
1.10 Does your organisation have a Grievance Mechanism that is accessible to all affected parties?
Yes
1.10.1 Is your Grievance mechanism in line with the principles of the RSPO's Complaints System?
Yes
SR 11 and SR 12. Land Use and FPIC
1.11a Does your organisation have a policy covering Commitment to respect Free Prior and Informed Consent
(FPIC) in the operational Palm Oil Supply chain?
N.
No
SR 13 and SR 14. Smallholders inclusion
1.13 Does your organisation support oil palm smallholders (groups)?
No
SR 15 - SR 20. Labour & Labour Rights
<u> </u>
1.15 Does your organisation have a publicly-available policy covering Labour & Labour Rights?
Yes
1.15.1 Does the policy cover:
✓ No discrimination and equal opportunities
No discrimination and equal opportunities  Pay and conditions of the workers.
▶ Pay and conditions of the workers.
Protection of children and remediation for suppliers and third party contractors.
Prevention of all forms of harassment, including sexual harassment

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SR 21. Occupational Health & Safety
1.21 Does your organisation have a publicly-available Policy covering Occupational Health & Safety?
Yes
SR 22. Waste Management
1.22a Does your organisation have a waste management plan that includes reduction, recycling, reusing and disposal based on the hazardous characteristics?
Yes
1.22a.1 Is this plan implemented?
Yes
SR 23. Water Management
1.23 Does your organisation have a water management plan to promote efficient use and continued availability of water sources?
Yes
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1.23.1 Is this plan implemented?
Yes
SR 24. Energy Use
1.24 Does your organisation have an energy use plan to improve the efficiency of the fossil fuels used and to optimise renewable energy?
Yes
1.24.1 Are there records of implementation of the plan ie. monitoring and reporting?
Yes
SR 25. Cllimate Change and Greenhouse Gases (GHG)
1.25 Does your organisation have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG) including identification and assessment of GHG emissions and implementation of a plan to reduce or minimise them?
Yes

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# **Challenges and Support**

sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?		
$\checkmark$	Awareness of RSPO in the market	
	Difficulties in the certification process	
	Certification of smallholders	
	Competition with non-RSPO members	
	High costs in achieving or adhering to certification	
	Human rights issues	
	Insufficient demand for RSPO-certified palm oil	
$\mathbf{Y}$	Low usage of palm oil	
	Reputation of palm oil in the market	
	Reputation of RSPO in the market	
	Supply issues	
	Traceability issues	
	No challenges faced	
	Others	
Otl	hers	
	In addition to the actions already reported in this ACOP report, what other ways has your company supported e vision of the RSPO to transform markets to make sustainable palm oil the norm?  Communication and/or engagement to transform the negative perception of palm oil	
<b>Y</b>	Engagement with business partners or consumers on the use of CSPO	
	Engagement with government agencies	
	Engagement with peers and clients	
	Promotion of CSPO through off product claims	
	Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations	
	Promotion of physical CSPO	
	Providing funding or support for CSPO development efforts	
	Research & Development support	
	Stakeholder engagement	
	No actions taken	
	Others	
Ot	hers	
1.3 and	If your company has any other publicly-available reports or information regarding its palm oil-related policies d activities, please provide the links here	

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