Particulars

About Your Organisation

1.1 Member Name	
Lawrence Foods, Inc.	
1.2 Membership Number	
2-1090-20-000-00	
1.3 Membership Sector	
Palm Oil Processors and/or Traders	
1.4 Membership Category	
Ordinary	
1.5 Country	
United States	
2.0 Does your company or organisation produce, process, considerivatives of palm oil?	nme or sell any palm oil or any products containing
Yes	
2.1 Please select all description(s) that describe the palm oil-rel Multiple selections are allowed, and not limited to the primary will be required to complete the relevant ACOP section based of	sector of the member's RSPO membership. You
I own and operate oil palm estate(s) and/or palm oil mill(s)	
I represent a palm oil Independent Smallholder farmer Group	
I own and operate independent palm oil mills	
I own and operate independent palm kernel crushing plants - Processors a	nd/or Traders
I trade or broker palm oil, palm kernel oil or related products - Processors	and/or Traders
I am a refiner of palm oil or palm kernel oil - Processors and/or Traders	
I am a processor of intermediate (B2B) palm oil, palm kernel oil or relate	
I am a B2B distributor or wholesaler of palm oil, palm kernel oil or relate	
✓ I manufacture final consumer (B2C) products containing palm oil, palm kand party contractors - Consumer Goods Manufacturers ✓ I manufacture final consumer (B2C) products containing palm oil, palm kand party contractors - Consumer Goods Manufacturers ✓ I manufacture final consumer (B2C) products containing palm oil, palm kand party contractors - Consumer Goods Manufacturers ✓ I manufacture final consumer (B2C) products containing palm oil, palm kand party contractors - Consumer Goods Manufacturers ✓ I manufacture final consumer (B2C) products containing palm oil, palm kand party contractors - Consumer Goods Manufacturers ✓ I manufacturer final consumer Goods Manufacturers ✓ I manufacturer final contractors - Consumer Goods Manufacturers ✓ I manufacturer final contractors - Consumer Goods Manufacturers ✓ I manufacturer final contractors - Consumer Goods Manufacturers ✓ I manufacturer final contractors - Consumer Goods Manufacturers ✓ I manufacturer final contractors - Consumer Goods Manufacturer final contractors - Consumer final c	ernel oil or related products. This includes products manufactured by
I retail final consumer (B2C) products containing palm oil, palm kernel oi	
I operate food retail outlets that use palm oil, palm kernel oil or related pr	oducts - Retailers
I am a conservation and environmental NGO supporting the sustainable do	evelopment of the palm oil industry
Lam a social and human development NGO supporting the sustainable de	velopment of the palm oil industry

Particulars Page 1/1

Consumer Goods Manufacturers

1. Operational Profi

1.1	Please state your company's main activity within the palm oil supply chain.
$ lap{\prime}$	Food Good Manufacturer - own brand
	Food Good Manufacturer - third-party brand
	Home & Personal Care Good Manufacturer - own brand
	Home & Personal Care Good Manufacturer - third-party brand
	Ingredient Manufacturers
	Biofuels
	Other
Oth	ner
-	

2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed, to enable the RSPO to accurately calculate uptake of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please list down all operations and subsidiaries using palm oil, palm kernel oil and related products that are owned and/or managed by the member, including those under Group Membership

Lawrence Foods INC.
2.1.1 In which markets does your company sell goods with palm oil and oil palm products?
North America
DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:
an aggregate level (as in previous ACOP reporting cycles)

2.2 Total volume of RSPO-certified (IP, MB, SG and RSPO Credits/Book and Claim) and Non RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products

Description	Tonnes
Total volume of crude palm oil (tonnes)	7387.00
Total volume of crude palm kernel oil (tonnes)	66.00
Total volume of palm kernel expeller (tonnes)	0.00
Total volume of crude palm oil/palm kernel oil-based derivatives and fractions (tonnes)	0.00
Total	7453.00

2.2.1 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

Description	Percentage
Palm oil-based derivatives and fractions	0
Palm kernel oil-based derivatives and fractions	0

2.3 Please estimate the regional distribution of your company's uncertified and certified palm oil, palm kernel oil and related products sales (as declared in Question 2.2) in the following countries/regions.

Countries/Regions	Percentage
Europe	0
North America	100
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

2.4 Volume of RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products in the year:

Description	Crude/Refined Palm Oil (CSPO)	Palm Kernel	Palm Kernel Expeller (CSPKE)	Certified Derivatives and Fractions
RSPO Credits from Mill / Crusher	0.00	0.00	0.00	0.00
RSPO Credits from Independent Smallholder	0.00	0.00	0.00	0.00
Mass Balance (MB)	20.00	0.00	0.00	0.00
Segregated (SG)	0.00	0.00	0.00	0.00
Identity Preserved (IP)	0.00	0.00	0.00	0.00
Total	20.00	0.00	0.00	0.00

2.4.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.4) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based

Description	Percentage
Certified Palm oil-based derivatives and fractions	0
Certified Palm kernel oil-based derivatives and fractions	0

2.5 According to the volume information you have provided in Question 2.2 and Question 2.4, your company's certified palm oil and palm oil products uptake is:

0.27%

2.5.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake. This may include your usage of RSPO Credits to cover gaps in certified uptake, changes due to business environment, variations due to stock positions or efforts to support independent smallholders beyond volume commitments.

There is only one product that requires RSPO certified palm oil and it is only produced for one customer that has a low order volume.

 $2.6\ Please\ estimate\ the\ regional\ sales\ volume\ distribution\ of\ your\ company's\ RSPO\ certified\ palm\ oil,\ palm\ kernel\ oil\ and\ related\ products\ (as\ declared\ in\ Question\ 2.4)\ in\ the\ following\ countries/regions:$

Countries/Regions	Percentage
Europe	0
North America	100
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

3. TimeBound Plan

a Timedound Fian
3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification?
2018
3.2 Which year did your company begin (or expects to begin) using RSPO-certified sustainable palm oil and palm oil products in own-brand products
2018
3.2.1 If the previous target year has not been met, please explain why.
3.3 Which year did your company begin (or expects to begin) using only RSPO-certified sustainable palm oil and palm oil products from any supply chain option in own-brand products.
2030
3.3.1 If the previous target year has not been met, please explain why.
We do not expect to go toward 100% use of RSPO-certified sustainable palm oil, however we will most likely increase the amount of RSPO-certified sustainable palm oil purchased and used in the future.
3.4 Which year did your company begin (or expects to begin) using only RSPO-certified sustainable palm oil and palm oil products from physical supply chain options (Identity Preserved, Segregated and/or Mass Balance) in own-brand products.
2030
3.4.1 If the previous target year has not been met, please explain why.
We do not expect to go toward 100% use of RSPO-certified sustainable palm oil, however we will most likely increase the amount of RSPO-certified sustainable palm oil purchased and used in the future.

4. Trademark Use

4.1 Does your company use or plan to use the RSPO Trademark in own-brand products?
No
4.3 Please explain why your company does not plan to use the RSPO Trademark in own-brand products
Challenging reputation of palm oil
Confusion among end-consumers
Costs of changing labels
☐ Difficulty of applying for RSPO Trademark
Lack of customer demand
Limited label space
Low consumer awareness
Low usage of palm oil
Risk of supply disruption
✓ Others
Others
not a customer requirement

5. Actions for Next Reporting Period

5.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)
Participation in RSPO Working Group or Task Forces
Support Independent Smallholders (ISH)
Contribute to the RSPO Smallholder Trainer Academy
Financial contribution to the RSPO Smallholder Support Fund
Direct investments in Smallholder Certification projects
Involvement/direct investments in Jurisdictional/Landscape approach
Direct/collective investments in conservation and restoration initiatives
Financial contribution to support members with Remediation and Compensation (RaCP) process, direct/collective investments in conservation and restoration initiatives
Allocating FTE to promote the production or consumption of certified sustainable oil palm products
Specific policies and action plans by the member to promote CSPO production or consumption in the upstream or downstream supply chain, including target dates or broader policies that include such efforts
No activities planned
✓ Others
Other
Continue to take business that requires the use of RSPO-Certified Palm Oils

Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility (SR) requirements will be done through ACOP and MyRSPO. As the process of verification of the reports is in development, the Shared Responsibility section in ACOP may change in future ACOP cycles. Evidence to show compliance to the SR requirements shall be uploaded via your membership profile in MyRSPO. Please login to your MyRSPO account and upload the relevant policies, plans and relevant reports there. If you do not have a policy or your policy does not cover all items, you will be required to provide a Declaration of Support for the relevant policy items in your MyRSPO profile. Additional information on the required policies and plans applicable to all sectors as well as the annual uptake targets for supply chain actors can be found on https://rspo.org/members/shared-responsibility or email the Shared Responsibility team at sharedresponsibility@rspo.org.

sharedresponsibility@rspo.org.
SR 1. Transparency
1.1 Does your organisation have organisational management documents publicly-available?
No
SR 2. Ethical Conduct
1.2 Does your organisation have a publicly-available policy covering Ethical Conduct, including for recruitment and contractors?
No
SR 3 and SR 4. Legal Compliance
1.3 Does your organisation comply with all applicable legal requirements?
Yes
1.4 Does your organisation require its third party contractors to comply with legal requirements?
Yes
SR 7. Claims and labels
1.7a Does your organisation promote the use of off-product RSPO claims and labels?
No
SR 8. Information and outreach activities
1.8 Does you organisation implement transparent communication and outreach activities to promote sustainable palm oil?
No
SR 9. Human Rights
1.9 Does your organisation have a publicly-available Policy on respect for human rights, including for suppliers and sub-contractors?
No

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SR 10. Complaints & Grievances
1.10 Does your organisation have a Grievance Mechanism that is accessible to all affected parties?
No
SR 11 and SR 12. Land Use and FPIC
1.11a Does your organisation have a policy covering Commitment to respect Free Prior and Informed Consent (FPIC) in the operational Palm Oil Supply chain?
No
SR 13 and SR 14. Smallholders inclusion
1.13 Does your organisation support oil palm smallholders (groups)?
No
SR 15 - SR 20. Labour & Labour Rights
1.15 Does your organisation have a publicly-available policy covering Labour & Labour Rights?
No

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No

SR 21. Occupational Health & Safety
1.21 Does your organisation have a publicly-available Policy covering Occupational Health & Safety?
NI-
No
SR 22. Waste Management
1.22a Does your organisation have a waste management plan that includes reduction, recycling, reusing and disposal based on the hazardous characteristics?
Yes
1.22a.1 Is this plan implemented?
Yes
165
SR 23. Water Management
1.23 Does your organisation have a water management plan to promote efficient use and continued availability of water sources?
Yes
1.23.1 Is this plan implemented?
Yes
SR 24. Energy Use
1.24 Does your organisation have an energy use plan to improve the efficiency of the fossil fuels used and to optimise renewable energy?
No
SR 25. Cllimate Change and Greenhouse Gases (GHG)
1.25 Does your organisation have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG) including identification and assessment of GHG emissions and implementation of a plan to reduce or minimise them?

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No

SR 26. Promotion of certification/uptake

1.26b Does your organisation meet the SR CSPO uptake target? No 1.26b.1 Why not? ✓ Lack of knowledge on the SR uptake target and /or how to calculate it Lack of suppliers. ✓ Lack of demand from my clients Other SR 27. Sustainable Palm Oil Policy 1.27a Does your organisation have other relevant policies as a sustainable palm oil sourcing policy? No SR 28 and SR 29. Support and resourcing 1.28 Does your organisation provides services and support to RSPO and resources to implement SR?

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Challenges and Support

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
☐ Supply issues
☐ Traceability issues
No challenges faced
✓ Others
Others Increased cost of non-certified palm oil. Countries that supply palm oil should mandate the at their palm oil sold is RSPO-certified.
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
Communication and/or engagement to transform the negative perception of palm oil
Engagement with business partners or consumers on the use of CSPO
Engagement with government agencies
Engagement with peers and clients
Promotion of CSPO through off product claims
Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
Promotion of physical CSPO
Providing funding or support for CSPO development efforts
Research & Development support
Stakeholder engagement
☐ No actions taken
✓ Others
Others
When applicable to customer requests formulas are produced using RSPO-Certified palm oil.
1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here
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Challenges & Support Page 1/1