## **Particulars**

About Your Org	ganisation
1.1 Member Na	me
HAKA Kunz Gm	ıbН
1.2 Membership	Number
9-1500-16-000-0	0
1.3 Membership	Sector
Supply Chain Ass	sociate
1.4 Membership	Category
Associate	
1.5 Country	
Germany	
2.0 Does your co derivatives of pa	ompany or organisation produce, process, consume or sell any palm oil or any products containing alm oil?
Yes	
membership. You	ALL the palm oil-related activity(ies) that describe your company or organisation as multiple lowed. ACOP reporting is NOT limited to the primary sector of the member's RSPO ou will be required to complete the relevant ACOP section based on your selection(s).  ate oil palm estate(s)  alm oil Independent Smallholder farmer Group
I own and opera	oto nalmo all millo
I own and opera	ate pain on mins
I trade or broke	ate palm kernel crushing plants - Processors and/or Traders
I am a refiner o	
I am a processo	ate palm kernel crushing plants - Processors and/or Traders
	ate palm kernel crushing plants - Processors and/or Traders or palm oil, palm kernel oil or related products - Processors and/or Traders of palm oil or palm kernel oil - Processors and/or Traders or of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders
I am a B2B dist	ate palm kernel crushing plants - Processors and/or Traders or palm oil, palm kernel oil or related products - Processors and/or Traders of palm oil or palm kernel oil - Processors and/or Traders or of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders tributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders
☐ I am a B2B dist ✓ I manufacture f 3rd party contra	ate palm kernel crushing plants - Processors and/or Traders or palm oil, palm kernel oil or related products - Processors and/or Traders of palm oil or palm kernel oil - Processors and/or Traders or of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders tributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders tributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders trial consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by actors - Consumer Goods Manufacturers
☐ I am a B2B dist  ✓ I manufacture f 3rd party contra  ☐ I retail final cor	ate palm kernel crushing plants - Processors and/or Traders or palm oil, palm kernel oil or related products - Processors and/or Traders of palm oil or palm kernel oil - Processors and/or Traders or of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders tributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders final consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by actors - Consumer Goods Manufacturers assumer (B2C) products containing palm oil, palm kernel oil or related products - Retailers
☐ I am a B2B dist ☐ I manufacture f ☐ 3rd party contra ☐ I retail final cor	ate palm kernel crushing plants - Processors and/or Traders or palm oil, palm kernel oil or related products - Processors and/or Traders of palm oil or palm kernel oil - Processors and/or Traders or of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders tributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders tributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders trial consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by actors - Consumer Goods Manufacturers
☐ I am a B2B dist ☐ I manufacture f ☐ 3rd party contra ☐ I retail final cor ☐ I operate food r	ate palm kernel crushing plants - Processors and/or Traders or palm oil, palm kernel oil or related products - Processors and/or Traders of palm oil or palm kernel oil - Processors and/or Traders or of intermediate (B2B) palm oil, palm kernel oil or related fractions/derivatives - Processors and/or Traders tributor or wholesaler of palm oil, palm kernel oil or related products - Processors and/or Traders final consumer (B2C) products containing palm oil, palm kernel oil or related products. This includes products manufactured by actors - Consumer Goods Manufacturers assumer (B2C) products containing palm oil, palm kernel oil or related products - Retailers

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## **Consumer Goods Manufacturers**

	1. O	perationa	l Profile
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1.1 Please state your company's main activity within the palm oil supply chain.
Food Good Manufacturer - own brand
Food Good Manufacturer - third-party brand
✓ Home & Personal Care Good Manufacturer - own brand
Home & Personal Care Good Manufacturer - third-party brand
Ingredient Manufacturers
☐ Biofuels
Other
Other
-

#### 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2.0 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil, palm kernel oil and related products consumed, to enable the RSPO to accurately calculate uptake of individual members, sectors and RSPO members as a whole. ACOP reports without reported volume data will be considered as incomplete and will not be accepted. Incomplete ACOP reports may lead to suspension or termination of RSPO membership.

2.1 Please list down all operations and subsidiaries using palm oil, palm kernel oil and related products that are owned and/or managed by the member, including those under Group Membership

HAKA Kunz GmbH 71111 Waldenbuch Germany
2.1.1 In which markets does your company sell goods with palm oil and oil palm products?  Europe
Luiope
DL.2.0 In order to facilitate ease of reporting and transparency, RSPO members operating within the palm oil demand supply chain can now choose to report palm oil and palm oil product volumes on:
an aggregate level (as in previous ACOP reporting cycles)

2.2 Total volume of RSPO-certified (IP, MB, SG and RSPO Credits/Book and Claim) and Non RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products

Description	Tonnes
Total volume of crude palm oil (tonnes)	0.00
Total volume of crude palm kernel oil (tonnes)	0.00
Total volume of palm kernel expeller (tonnes)	0.00
Total volume of crude palm oil/palm kernel oil-based derivatives and fractions (tonnes)	0.06
Total	0.06

2.2.1 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

Description	Percentage
Palm oil-based derivatives and fractions	4
Palm kernel oil-based derivatives and fractions	96

2.3 Please estimate the regional distribution of your company's uncertified and certified palm oil, palm kernel oil and related products sales (as declared in Question 2.2) in the following countries/regions.

Countries/Regions	Percentage
Europe	100
North America	0
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

2.4 Volume of RSPO-certified palm oil, palm kernel oil and related products purchased for use in your company's own-brand and third-party brand products in the year:

Description	Crude/Refined Palm Oil (CSPO)	Palm Kernel	Palm Kernel Expeller (CSPKE)	Certified Derivatives and Fractions
RSPO Credits from Mill / Crusher	0.00	0.00	0.00	0.00
RSPO Credits from Independent Smallholder	0.00	0.00	0.00	0.00
Mass Balance (MB)	0.00	0.00	0.00	0.05
Segregated (SG)	0.00	0.00	0.00	0.00
Identity Preserved (IP)	0.00	0.00	0.00	0.00
Total	0.00	0.00	0.00	0.05

2.4.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.4) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based

Description	Percentage
Certified Palm oil-based derivatives and fractions	0
Certified Palm kernel oil-based derivatives and fractions	100

2.5 According to the volume information you have provided in Question 2.2 and Question 2.4, your company's certified palm oil and palm oil products uptake is:

73.90%

2.5.1 Please provide additional information on your certified palm oil, palm kernel oil and related products uptake. This may include your usage of RSPO Credits to cover gaps in certified uptake, changes due to business environment, variations due to stock positions or efforts to support independent smallholders beyond volume commitments.

none

 $2.6\ Please\ estimate\ the\ regional\ sales\ volume\ distribution\ of\ your\ company's\ RSPO\ certified\ palm\ oil,\ palm\ kernel\ oil\ and\ related\ products\ (as\ declared\ in\ Question\ 2.4)\ in\ the\ following\ countries/regions:$ 

Countries/Regions	Percentage
Europe	100
North America	0
Malaysia	0
Indonesia	0
China	0
India	0
Latin America	0
Africa	0
Rest of World	0

3. TimeBound Plan
3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification?
2017
3.2 Which year did your company begin (or expects to begin) using RSPO-certified sustainable palm oil and pa oil products in own-brand products
2017
3.2.1 If the previous target year has not been met, please explain why.
not relevant
3.3 Which year did your company begin (or expects to begin) using only RSPO-certified sustainable palm oil a palm oil products from any supply chain option in own-brand products.
3.3.1 If the previous target year has not been met, please explain why.
Not every derivative we use is available RSPO-certified
3.4 Which year did your company begin (or expects to begin) using only RSPO-certified sustainable palm oil a palm oil products from physical supply chain options (Identity Preserved, Segregated and/or Mass Balance) in own-brand products.
2035
3.4.1 If the previous target year has not been met, please explain why.

Not every derivative we use is available RSPO-certified

#### 4. Trademark Use

4.1 Does your company use or plan to use the RSPO Trademark in own-brand products?
No
4.3 Please explain why your company does not plan to use the RSPO Trademark in own-brand products
✓ Challenging reputation of palm oil
✓ Confusion among end-consumers
Costs of changing labels
☐ Difficulty of applying for RSPO Trademark
Lack of customer demand
Limited label space
Low consumer awareness
Low usage of palm oil
Risk of supply disruption
Others
Others

### 5. Actions for Next Reporting Period

5.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)
Participation in RSPO Working Group or Task Forces
Support Independent Smallholders (ISH)
Contribute to the RSPO Smallholder Trainer Academy
Financial contribution to the RSPO Smallholder Support Fund
Direct investments in Smallholder Certification projects
Involvement/direct investments in Jurisdictional/Landscape approach
Direct/collective investments in conservation and restoration initiatives
Financial contribution to support members with Remediation and Compensation (RaCP) process, direct/collective investments in conservation and restoration initiatives
Allocating FTE to promote the production or consumption of certified sustainable oil palm products
Specific policies and action plans by the member to promote CSPO production or consumption in the upstream or downstream supply chain, including target dates or broader policies that include such efforts
✓ No activities planned
Others
Other
<u>-</u>

# **Challenges and Support**

sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
Supply issues
Traceability issues
▼ No challenges faced
Others
Others -
<ul> <li>1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?</li> <li>Communication and/or engagement to transform the negative perception of palm oil</li> </ul>
Engagement with business partners or consumers on the use of CSPO
Engagement with government agencies
Engagement with peers and clients
Promotion of CSPO through off product claims
Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
Promotion of physical CSPO
Providing funding or support for CSPO development efforts
Research & Development support
Stakeholder engagement
✓ No actions taken
Others
Others
1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

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