

Particulars

About Your Organisation

1.1 Member Name

Robeco Institutional Asset Management B.V

1.2 Membership Number

5-0021-19-000-00

1.3 Membership Sector

Banks and Investors

1.4 Membership Category

Ordinary

1.5 Country

Netherlands

2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil?

No

2.2 Please select all the sectors that best describe the business activities of your company or organisation, including your primary RSPO membership sector. You may select multiple sectors and will be required to complete the ACOP form for the relevant sectors

- ☒ I am a bank or financial institution that finances or supports companies or organisations that produce or manufacture palm oil, palm kernel oil or related products
- ☐ I am a conservation and environmental NGO supporting the sustainable development of the palm oil industry
- ☐ I am a social and human development NGO supporting the sustainable development of the palm oil industry
- ☐ I am an Affiliate member of the RSPO, indirectly involved in the palm oil industry

Bank & Investors

1. Operational Profile

1.1 Please state your company's main activity(ies) within palm oil-related financing. Please select all applicable option(s).

- ☐ Corporate / Commercial Banking
- ☐ Trade Finance
- ☐ Private Banking
- ☒ Investment / Equity
- ☐ Debt / Capital Market
- ☐ Other

Other

-

2. Operations in Palm Oil

2.1 What types of financial services does your company provide to the palm oil industry?

- ☐ Trade Solutions
- ☐ Lending/Loans
- ☐ Leasing
- ☐ Treasury Products
- ☐ Cash Management Products
- ☒ Investments
- ☐ Insurance
- ☐ Other

Other

-

2.2 For your company's palm oil-related activities, which geographic region(s) do you operate in?

- ☒ Worldwide
- ☐ Africa
- ☐ Europe
- ☐ North America
- ☐ South America
- ☐ Middle East
- ☐ China
- ☐ India
- ☐ Indonesia
- ☐ Malaysia
- ☐ Oceania
- ☐ Rest of Asia

3. Palm Oil Policy and Progress

3.1 Does your company have a lending or investment policy on palm oil?

Yes

3.2 Which supply chain sectors does your palm oil policy cover?

- ☒ Growers
- ☒ Traders
- ☒ Processors
- ☐ Consumer Goods Manufacturers
- ☐ Retailers
- ☐ Others

Others

-

3.3 Does your policy on palm oil make a specific reference to RSPO-certified sustainable palm oil and oil palm products, and/or RSPO certification?

Yes

3.4 Does your company have a policy that requires all your palm oil clients to be RSPO members?

Yes

3.5 Does your company require your clients to have a public TimeBound Plan for 100% RSPO certification or uptake?

Yes

3.6 When do you expect to require all your Grower clients to be RSPO certified?

2025

3.7 When do you expect to require your clients in all other sectors to be RSPO certified?

N/A

3.8 Which regions do the above commitments cover?

- ☒ Worldwide
- ☐ Africa
- ☐ Europe
- ☐ North America
- ☐ South America
- ☐ Middle East
- ☐ China
- ☐ India
- ☐ Indonesia
- ☐ Malaysia
- ☐ Oceania
- ☐ Rest of Asia

3.9 What measures do you take if a client is not meeting the requirements of your policy on palm oil?

For regular strategies Robeco excludes palm oil companies that are not members of the RSPO or have 50% or less of their plantations RSPO certified. The remaining palm oil producing companies are part of an engagement program where Robeco requires them to make progress towards full RSPO certification and addresses potential controversies and breaches of the UN Global compact. Palm oil producing companies that did not reach 80% RSPO certified plantations by 31 December 2024 have been excluded.

3.10 Do you proactively engage with your clients to support and join the RSPO?

Yes

3.11 Did members of your company participate in RSPO working groups and/or taskforces during the reporting period?

Yes

3.12 Does your company have any collaborations with public or private sector palm oil industry players to support them in their efforts to increase the production or consumption of certified sustainable palm oil (CSPO)?

Yes

3.13 What other activities have your company undertaken to promote RSPO-certified sustainable palm oil and oil palm products during the reporting period?

Robeco actively engages with all palm oil producing companies in our investment portfolios that have less than 80% of their plantations RSPO certified, as well as is advocating for no deforestation and responsible stakeholder management through its broader engagement work with soft commodity companies and its sovereign engagement efforts with Indonesia and Brasil. Besides this, Robeco has contributed to the development of the Zoological society of London's Sustainability Policy Transparency Toolkit (ZSLSPOTT) palm oil benchmark as a member of its Technical Advisory Group. Finally, we regular participate in webinars/events to promote sustainable palm oil / increasing awareness amongst other financial institutions on sustainable palm oil /the RSPO (eg. together with WWF). Within the FICG, Robeco is an active member and is promoting RSPO membership and the RSPO standard within non-FI members. As such, we reach out to various Asian FI's on a regular basis to create awareness on the RSPO and the RSPO standard and we continue to do so. As a co-lead of the Investor Policy Dialogue on Deforestation (Indonesia Workstream), we continue actively efforts to promote sustainable land use and forest management by engaging with public agencies and industry associations in countries with significant tropical forests. The IPDD overall goal is to ensure the long-term financial sustainability of investments by halting deforestation and respecting human rights, particularly in sectors like palm oil that are closely linked to tropical forest regions.

4. Actions for Next Reporting Period

4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

- ☒ Participation in RSPO Working Group or Task Forces
- ☐ Support Independent Smallholders (ISH)
- ☐ Contribute to the RSPO Smallholder Trainer Academy
- ☐ Financial contribution to the RSPO Smallholder Support Fund
- ☐ Direct investments in Smallholder Certification projects
- ☒ Involvement/direct investments in Jurisdictional/Landscape approach
- ☐ Direct/collective investments in conservation and restoration initiatives
- ☐ Financial contribution to support members with Remediation and Compensation (RaCP) process, direct/collective investments in conservation and restoration initiatives
- ☒ Allocating FTE to promote the production or consumption of certified sustainable oil palm products
- ☒ Specific policies and action plans by the member to promote CSPO production or consumption in the upstream or downstream supply chain, including target dates or broader policies that include such efforts
- ☐ No activities planned
- ☐ Others

Other

-

Challenges and Support

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- ☒ Awareness of RSPO in the market
- ☐ Difficulties in the certification process
- ☐ Certification of smallholders
- ☒ Competition with non-RSPO members
- ☐ High costs in achieving or adhering to certification
- ☐ Human rights issues
- ☒ Insufficient demand for RSPO-certified palm oil
- ☐ Low usage of palm oil
- ☒ Reputation of palm oil in the market
- ☒ Reputation of RSPO in the market
- ☐ Supply issues
- ☐ Traceability issues
- ☐ No challenges faced
- ☐ Others

Others

-

1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- ☒ Communication and/or engagement to transform the negative perception of palm oil
- ☐ Engagement with business partners or consumers on the use of CSPO
- ☒ Engagement with government agencies
- ☒ Engagement with peers and clients
- ☐ Promotion of CSPO through off product claims
- ☐ Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- ☐ Promotion of physical CSPO
- ☐ Providing funding or support for CSPO development efforts
- ☐ Research & Development support
- ☒ Stakeholder engagement
- ☐ No actions taken
- ☐ Others

Others

-

1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

<https://www.robeco.com/files/docm/docu-palm-oil-position-paper.pdf>
<https://www.robeco.com/files/docm/docu-deforestation-position-paper.pdf>
<https://www.robeco.com/files/docm/docu-202404-robeco-stewardship-report-2023.pdf>
<https://www.robeco.com/files/docm/docu-exclusion-policy.pdf>