## **Particulars**

About Your Organisation	
1.1 Member Name	
TEJADA CONSULTING S.A.S.	
1.2 Membership Number	
8-0260-21-000-00	
1.3 Membership Sector	
Organisations	
1.4 Membership Category	
Affiliate	
1.5 Country	
Colombia	
2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products contain derivatives of palm oil?	ning
No	
2.2 Please select all the sectors that best describe the business activities of your company or organisation, including your primary RSPO membership sector. You may select multiple sectors and will be required to complete the ACOP form for the relevant sectors	
I am a bank or financial institution that finances or supports companies or organisations that produce or manufacture palm oil, palm k related products	ernel oil or
I am a conservation and environmental NGO supporting the sustainable development of the palm oil industry	
I am a social and human development NGO supporting the sustainable development of the palm oil industry	
✓ Lam an Affiliate member of the RSPO indirectly involved in the palm oil industry	

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## **Affiliates**

	<b>1. O</b>	Operational	l Profile
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1.1 What are the main activities of your organisation?

Actualy Tejada Consulting SAS under the trademark ESM works supporting companies to be certified in RSPO through internal assessment and consultancies, trainings, internal audits and support on HCV and SEIA studies through partner companies.

1.2 What activities has your organisation undertaken to promote sustainable palm oil, the RSPO and/or RSPO members in the reporting period?

Supporting more than 50 companies to be certified through Latin America, Africa and Europe on all the supply chain.

1.3 What percentage of your organisation's overall activities focus on palm oil?

70.0%

1.4 Did members of your organisation participate in RSPO working groups and/or taskforces in the reporting period?

Yes

1.5 Does your organisation have any past or on-going collaborations with public or private sector palm oil industry players to support them in their efforts to increase the production or consumption of certified sustainable palm oil (CSPO)?

Yes

1.6 How is your organisation's work on palm oil funded?

I support companies to be certified and to maintain their certification through Latin America, Africa and Europe in Spanish English and French mainly.

Affiliate Page 1/2

## 2. Actions for Next Reporting Period

2.1 Please outline activities that your organisation will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

I continue to support companies to be certified, to maintain their certification, to understnd what the CSPO means. For many of my clients i need to explain what palm oil menas for workers, communities and the environment .

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## **Challenges and Support**

1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?			
Awareness of RSPO in the market			
✓ Difficulties in the certification process			
✓ Certification of smallholders			
Competition with non-RSPO members			
High costs in achieving or adhering to certification			
Human rights issues			
✓ Insufficient demand for RSPO-certified palm oil			
Low usage of palm oil			
Reputation of palm oil in the market			
Reputation of RSPO in the market			
☐ Supply issues			
Traceability issues			
☐ No challenges faced			
✓ Others			
Others			
Actually in Latam the audits are strict and exoensives. The way they are more strict is no generating more agregate value for the industry.			
1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?			
✓ Communication and/or engagement to transform the negative perception of palm oil			
✓ Engagement with business partners or consumers on the use of CSPO			
Engagement with government agencies			
✓ Engagement with peers and clients			
Promotion of CSPO through off product claims			
Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations			
✓ Promotion of physical CSPO			
✓ Providing funding or support for CSPO development efforts			
Research & Development support			
Stakeholder engagement			
☐ No actions taken			
Others			
Others			
-			
1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here			
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Challenges & Support Page 1/1