# Particulars

# **About Your Organisation**

# 1.1 Name of your organisation

ALICORP S.A.A.

# 1.2 What is/are the primary activity(ies) or product(s) of your organisation?

- Palm Oil Grower
- Processor and/or Trader
- Consumer Goods Manufacturer
- Retailer
- Bank and/or Investor
- Social and/or Development NGO
- Environmental and/or Conservation NGO
- Affiliate

### 1.3 Membership number

4-0831-17-000-00

### 1.4 Membership category

Consumer Goods Manufacturers

### 1.5 Membership sector

Ordinary

# **Processors & Traders**

### 1. Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.

- Refiner of CPO and PKO
- Palm Kernel Crusher
- Trader with Physical Possession
- Trader without Physical Possession
- Integrated Refiner-Trader-Processor
- Food and Non-Food Ingredients Producer
- Power, Energy and Biofuel Processor
- Animal Feed Producer
- Oleochemicals Producer
- Distribution & Logistics
- Other

Other

# 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2 - Palm Oil and Certified Sustainable Palm Oil Sourcing is a mandatory declaration in your ACOP. This includes volume data on palm oil and palm oil products consumed, to enable the RSPO to accurately calculate uptake on a member, sector and total level. ACOP reports without reported volume data will be considered incomplete and will not be accepted.

2.1 Please include details of all operations using palm oil, owned and/or managed by the member and/or all entities that belong to the group.

Refinery plant Fully-owned (100%) - Planta Refinería Oleos Lima

#### 2.1.1 In which countries does your company sell goods with palm oil and palm oil products?

Bolivia ,Brazil ,Peru

### 2.2 Total volume of all palm oil and palm oil products sourced in the year:

Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	103076.0
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	4598.0
Crude palm kernel expeller (tonnes)	580
Total	108254.0

2.3 Volume of RSPO-certified palm oil and oil palm products sourced in the year (tonnes):

Description	Crude Palm Oil (CPO) and CSPO Derivatives	(CSPKO) and CSPKO	
RSPO Credits from Mill / Crusher	0	0	0
RSPO Credits from Independent Smallholder	0	0	0
Mass Balance (MB)	0.0	0.0	0
Segregated (SG)	0.0	0.0	0
Identity Preserved (IP)	0	0	0
Total	0.0	0.0	0

2.4 According to the volume information you have provided in Question PT.2.2 and Question PT.2.3, your company's certified palm oil and palm oil products uptake is:

0.00%

# 3. TimeBound Plan

3.1 Which year did your company achieve/obtain (or expects to achieve/obtain) the RSPO supply chain certification or RSPO trader/distributor licence?

2019

3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?

2030

#### 3.2.1 If the previous target year for PT.3.2 has not been met, please explain why.

Alicorp is committed and making progress to achieve RSPO sustainability standards, so in 2018 we conducted the process and obtained the Mass Balance RSPO certification for our palm oil refinery. We are also committed to promote a local sustainable palm oil value chain in Peru. Thus in 2018, as a starting point, we conducted an initial diagnosis to assess the gaps of our palm crude suppliers towards sustainability standards. In 2019 we offered and then financed consultancies with Proforest and Solidaridad as one-on-one work to our suppliers, in order to make a deep dive diagnosis that for them to acknowledge their sustainability gaps and determine suggested action plans for gaps closure. At the beginning of 2020, we started to work with those suppliers whom showed more interest and commitment, exploring the possibility to consolidate alliances to implement the action plans for gaps closure with at least 3 programs. Nevertheless, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Mainly because of the change in context that forced everyone to rethink scenarios that were not previously contemplated and that require immediate attention due to the economic impact associated with pandemic. We are focusing on those suppliers that are ready and keen to work at the moment and our expectation is to enlarge the scope gradually as we get over the emergency. We are looking forward to start the action plan on 2020 if possible, with about 40% of our sourcing.

# 3.3 Which year did your company achieve (or expects to achieve) 100% RSPO certification of all palm product processing facilities.

2030

#### 3.3.1 If the previous target year for PT.3.3 has not been met, please explain why.

Achieve RSPO certification for our palm crude suppliers represents a long-term intervention considering this productive sector involves a very large suppliers base represented by small farmers, with lack of resources to invest in gaps closure. Also, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Thus, we have had to modify initiatives and deadlines, but looking forward to achieve the goals in the closest possible scenario.

# 3.4 Which year did your company begin (or expects to begin) sourcing only 100% RSPO-certified palm oil and oil palm products.

2030

# 3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member sells goods with palm oil or palm oil products, please explain why

Our main operation processing and using of palm and kernel derivates is located in Peru.

# 3.6 How does your company proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?

Alicorp is committed and making progress to achieve RSPO sustainability standards, so in 2018 we conducted the process and obtained the Mass Balance RSPO certification for our palm oil refinery. We are also committed to promote a local sustainable palm oil value chain in Peru. Thus in 2018, as a starting point, we conducted an initial diagnosis to assess the gaps of our palm crude suppliers towards sustainability standards. In 2019 we offered and then financed consultancies with Proforest and Solidaridad as one-on-one work to our suppliers, in order to make a deep dive diagnosis that for them to acknowledge their sustainability gaps and determine suggested action plans for gaps closure. At the beginning of 2020, we started to work with those suppliers whom showed more interest and commitment, exploring the possibility to consolidate alliances to implement the action plans for gaps closure with at least 3 programs. Nevertheless, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Mainly because of the change in context that forced everyone to rethink scenarios that were not previously contemplated and that require immediate attention due to the economic impact associated with pandemic. We are focusing on those suppliers that are ready and keen to work at the moment and our expectation is to enlarge the scope gradually as we get over the emergency. We are looking forward to start the action plan on 2020 if possible, with about 40% of our sourcing. These gaps closures and better sustainability standards among the Peruvian palm oil value chain are intended to promote RSPO and RSPO-certified palm oil products use.

# 4. Actions For Next Reporting Period

# 4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

We aim to develop a Peruvian sustainable palm oil value chain, encouraging farmers to implement and validate sustainability standards and agricultural best practices. Alicorp trusts that in time they will be able to gradually achieve gaps closure towards sustainability and eventually produce RSPO certified crude. This initiative implies a long-term time bound plan and supports the efforts of thousands of Peruvian palm farmers and their families. At the moment we are committed with this program and will look forward to encourage farmers to produce RSPO-certified palm oil products gradually, in accordance with local implications and always that market conditions allow it.

# 5. Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil (RSPO) approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

#### Labour & Labour Rights

5.1 Does your company have a publicly-available policy covering Labour & Labour Rights?

Yes

#### 5.1.1 Does the policy cover:

- ✓ No discrimination
- Wage and working conditions
- Freedom of association
- No child labour
- No harassment

No forced or trafficked labour

5.1.2 Has your company previously uploaded or linked its Labour & Labour Rights policy in previous ACOP reporting cycles?

Yes

### Ethical Conduct & Human Rights

5.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?

#### Land Use

5.3 Does your company have a publicly-available Policy covering Land Use?

### **Occupational Health & Safety**

5.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?

Yes

5.4.1 Has your company previously uploaded or linked its Occupational Health & Safety policy in previous ACOP reporting cycles?

Yes

Climate Change & Greenhouse Gas (GHG)

5.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?

No

#### **Complaints & Grievances**

5.6 Does your company have a Complaints & Grievances Mechanism?

Yes

5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? For details of the RSPO's grievance mechanism, please go to https://askrspo.force.com/Complaint/s/

Yes

Smallholders

5.7 Does your company support oil palm independent smallholder groups?

Yes

#### 5.7.1 Does this support cover:

Fair and transparent dealings with Smallholders

Improved Smallholder livelihoods

### 5.7.2 How is your company supporting them?

'Answer for 3.2.1. applies. Alicorp is committed and making progress to achieve RSPO sustainability standards, so in 2018 we conducted the process and obtained the Mass Balance RSPO certification for our palm oil refinery. We are also committed to promote a local sustainable palm oil value chain in Peru. Thus in 2018, as a starting point, we conducted an initial diagnosis to assess the gaps of our palm crude suppliers towards sustainability standards. In 2019 we offered and then financed consultancies with Proforest and Solidaridad as one-on-one work to our suppliers, in order to make a deep dive diagnosis that for them to acknowledge their sustainability gaps and determine suggested action plans for gaps closure. At the beginning of 2020, we started to work with those suppliers whom showed more interest and commitment, exploring the possibility to consolidate alliances to implement the action plans for gaps closure with at least 3 programs. Nevertheless, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Mainly because of the change in context that forced everyone to rethink scenarios that were not previously contemplated and that require immediate attention due to the economic impact associated with pandemic. We are focusing on those suppliers that are ready and keen to work at the moment and our expectation is to enlarge the scope gradually as we get over the emergency. We are looking forward to start the action plan on 2020 if possible, with about 40% of our sourcing.

# 6. Challenges

6.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

Ш	Awareness of RSPO in the market
$\checkmark$	Difficulties in the certification process
$\checkmark$	Certification of smallholders
	Competition with non-RSPO members
$\checkmark$	High costs in achieving or adhering to certification
$\checkmark$	Human rights issues
$\checkmark$	Insufficient demand for RSPO-certified palm oil
	Lowusage of palm oil
	Reputation of palm oil in the market
	Reputation of RSPO in the market
	Supply issues
$\checkmark$	Traceability issues
	No challenges faced
	Others
Oth	hers
-	
	In addition to the actions already reported in this ACOP report, what other ways has your company supported the ion of the RSPO to transform markets to make sustainable palm oil the norm?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

Others

6.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

N/A

# **Consumer Goods Manufacturers**

# 1. Operational Profile

- 1.1 Please state your company's main activity within the palm oil supply chain.
- Food Good Manufacturer own brand
- Food Good Manufacturer third-party brand
- Home & Personal Care Good Manufacturer own brand
- Home & Personal Care Good Manufacturer third-party brand
- ✓ Ingredient Manufacturers
- Biofuels
- Other

Other

# 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2 - Palm Oil and Certified Sustainable Palm Oil Consumption - is a mandatory declaration in your ACOP. This includes volume data on palm oil and palm oil products consumed, to enable the RSPO to accurately calculate uptake on a member, sector and total level. ACOP reports without reported volume data will be considered incomplete and will not be accepted.

2.1 Please list down all operations and subsidiaries using palm oil that are owned and/or managed by the member, including those under Group Membership

Refinery plant Fully-owned (100%) - Planta Refinería Oleos Lima

2.1.1 In which markets does your company sell goods with palm oil and oil palm products?

Bolivia ,Brazil ,Peru

2.2.5 Total volume of all palm oil and palm oil products (palm-content only) used in your company's own-brand products and in products produced by your company for third-party brands in the year:

Description	Tonnes
Total volume of crude/refined palm oil (tonnes)	101979.0
Total volume of crude/refined palm kernel oil (tonnes)	4598.0
Total volume of palm kernel expeller (tonnes)	580.0
Total volume of palm oil/palm kernel oil derivatives and fractions (tonnes)	1097.0
Total	108254.0

2.2.6 Please estimate the percentage of derivatives and fractions (reported in Question CG.2.2.4) derived from palm oil or from palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

Description	Percentage
Palm oil-based derivatives and fractions	100.0
Palm kernel oil-based derivatives and fractions	0.0

2.3 Volume of RSPO-certified palm oil and palm oil products used in your company's own brand products and in products produced by your company for third-party brands in the year (tonnes):

Description	Crude/Refined Palm Oil (CSPO)	Crude/Refined Palm Kernel Oil (CSPKO)	Palm Kernel Expeller (CSPKE)	Certified Derivatives and Fractions
RSPO Credits from Mill / Crusher	0.0	0.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0	0.0
Mass Balance (MB)	0.0	0.0	0.0	0.0
Segregated (SG)	0.0	0.0	0.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0	0.0
Total	0.0	0.0	0.0	0.0

2.3.1 Please estimate the percentage of RSPO-certified derivatives and fractions (reported in Question CG.2.3) derived from RSPO-certified palm oil or from RSPO-certified palm kernel oil. The default split for volumes is assumed to be 80% palm oil-based derivatives and 20% palm kernel oil-based derivatives.

Description	Percentage
Certified Palm oil-based derivatives and fractions	80.0
Certified Palm kernel oil-based derivatives and fractions	20.0

2.4 According to the volume information you have provided in Question 2.2 and Question 2.3, your company's certified palm oil and palm oil products uptake is:

0.00%

2.4.1 If your company has not reached 100% usage of sustainable palm oil through the four supply chain models (RSPO Credits, MB, SG or IP), do you have any plans to cover the gap using RSPO Credits?

No

### 2.4.2 Please explain why you do not intend to cover the gap using RSPO Credits

Our aim is to develop a Peruvian sustainable palm oil value chain, encouraging farmers to implement sustainability standards and agricultural best practices. Thus in time they will be able to gradually achieve gaps closure to sustainability and eventually produce RSPO certified crude.

# 2.5 Please estimate the regional distribution of your company's RSPO certified palm oil and palm oil-products usage (as declared in Question CG.2.3) in the following countries/regions:

Countries/Regions	Percentage
Europe	0.0
North America	0.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	0.0

### 3. TimeBound Plan

3.1 Which year did your company achieve (or expects to achieve) the RSPO supply chain certification?

2019

3.2 Which year did your company begin (or expects to begin) using RSPO-certified sustainable palm oil and palm oil products in own-brand products

2030

### 3.2.1 If the previous target year for CG.3.2 has not been met, please explain why.

Alicorp is committed and making progress to achieve RSPO sustainability standards, so in 2018 we conducted the process and obtained the Mass Balance RSPO certification for our palm oil refinery. We are also committed to promote a local sustainable palm oil value chain in Peru. Thus in 2018, as a starting point, we conducted an initial diagnosis to assess the gaps of our palm crude suppliers towards sustainability standards. In 2019 we offered and then financed consultancies with Proforest and Solidaridad as one-on-one work to our suppliers, in order to make a deep dive diagnosis that for them to acknowledge their sustainability gaps and determine suggested action plans for gaps closure. At the beginning of 2020, we started to work with those suppliers whom showed more interest and commitment, exploring the possibility to consolidate alliances to implement the action plans for gaps closure with at least 3 programs. Nevertheless, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Mainly because of the change in context that forced everyone to rethink scenarios that were not previously contemplated and that require immediate attention due to the economic impact associated with pandemic. We are focusing on those suppliers that are ready and keen to work at the moment and our expectation is to enlarge the scope gradually as we get over the emergency. We are looking forward to start the action plan on 2020 if possible, with about 40% of our sourcing.

# 3.3 Which year did your company begin (or expects to begin) using 100% RSPO-certified sustainable palm oil and palm oil products from any supply chain option in own-brand products.

2030

#### 3.3.1 If the previous target year for CG.3.3 has not been met, please explain why.

Achieve RSPO certification for our palm crude suppliers represents a long-term intervention considering this productive sector involves a very large suppliers base represented by small farmers, with lack of resources to invest in gaps closure. Also, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Thus, we have had to modify initiatives and deadlines, but looking forward to achieve the goals in the closest possible scenario.

# 3.4 Which year did your company begin (or expects to begin) using 100% RSPO-certified sustainable palm oil and palm oil products from physical supply chain options (Identity Preserved, Segregated and/or Mass Balance) in own-brand products.

2030

#### 3.4.1 If the previous target year for CG.3.4 has not been met, please explain why.

Answer for 3.3.1. applies.

# 3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member operates, please explain why

Our main operation processing and using palm and kernel derivates is located in Peru.

# 3.6 Does your company use RSPO-certified sustainable palm oil and palm oil products in products manufactured on behalf of other companies?

No

3.6.1 Does your company have a TimeBound Plan to only use RSPO-certified sustainable palm oil and palm oil products in the goods you manufacture on behalf of other companies?

No

### 3.6.3 Please explain why your company does not have such a TimeBound Plan

We aim to develop a Peruvian sustainable palm oil value chain, encouraging farmers to implement and validate sustainability standards and agricultural best practices. Alicorp trusts that in time they will be able to gradually achieve gaps closure towards sustainability and eventually produce RSPO certified crude. This initiative implies a long-term time bound plan and supports the efforts of thousands of Peruvian palm farmers and their families. At the moment we are committed with this program and will look forward to encourage farmers to produce RSPO-certified palm oil products gradually, in accordance with local implications and always that market conditions allow it.

# 4. Trademark Use

4.1 Does your company use or plan to use the RSPO Trademark in own-brand products?

No

4.3 Please explain why your company does not plan to use the RSPO Trademark in own-brand products

- Challenging reputation of palm oil
  Confusion among end-consumers
  Costs of changing labels
- Difficulty of applying for RSPO Trademark
- 🗹 Lack of customer demand
- Limited label space
- Low consumer awareness
- Low usage of palm oil
- Risk of supply disruption
- Others

Others

# 5. Actions for Next Reporting Period

# 5.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

Answer for 3.2.1. applies. Alicorp is committed and making progress to achieve RSPO sustainability standards, so in 2018 we conducted the process and obtained the Mass Balance RSPO certification for our palm oil refinery. We are also committed to promote a local sustainable palm oil value chain in Peru. Thus in 2018, as a starting point, we conducted an initial diagnosis to assess the gaps of our palm crude suppliers towards sustainability standards. In 2019 we offered and then financed consultancies with Proforest and Solidaridad as one-on-one work to our suppliers, in order to make a deep dive diagnosis that for them to acknowledge their sustainability gaps and determine suggested action plans for gaps closure. At the beginning of 2020, we started to work with those suppliers whom showed more interest and commitment, exploring the possibility to consolidate alliances to implement the action plans for gaps closure with at least 3 programs. Nevertheless, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Mainly because of the change in context that forced everyone to rethink scenarios that were not previously contemplated and that require immediate attention due to the economic impact associated with pandemic. We are focusing on those suppliers that are ready and keen to work at the moment and our expectation is to enlarge the scope gradually as we get over the emergency. We are looking forward to start the action plan on 2020 if possible, with about 40% of our sourcing.

# 6. Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil (RSPO) approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

#### Labour & Labour Rights

6.1 Does your company have a publicly-available policy covering Labour & Labour Rights?

Yes

#### 6.1.1 Does the policy cover:

- No discrimination
- Wage and working conditions
- Freedom of association
- No child labour
- V No harassment

No forced or trafficked labour

6.1.2 Has your company previously uploaded or linked its Labour & Labour Rights policy in previous ACOP reporting cycles?

Yes

### Ethical Conduct & Human Rights

6.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?

Yes

#### 6.2.1 Does the policy cover:

- Recruitment
- Contractors
- Sub-Contractors & Third-Party Contractors

6.2.2 Has your company previously uploaded or linked its Ethical Conduct & Human Rights policy in previous ACOP reporting cycles?

Yes

### Land Use

6.3 Does your company have a publicly-available Policy covering Land Use?

Yes

#### 6.3.1 Does the policy cover:

Free Prior and Informed Consent (FPIC)

Compensation

### 6.3.2 Has your company previously uploaded or linked its Land Use policy in previous ACOP reporting cycles?

Yes

#### **Occupational Health & Safety**

6.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?

Yes

6.4.1 Has your company previously uploaded or linked its Occupational Health & Safety policy in previous ACOP reporting cycles?

Yes

Climate Change & Greenhouse Gas (GHG)

6.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?

No

#### **Complaints & Grievances**

6.6 Does your company have a Complaints & Grievances Mechanism?

Yes

6.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? For details of the RSPO's grievance mechanism, please go to https://askrspo.force.com/Complaint/s/

Yes

Smallholders

6.7 Does your company support oil palm independent smallholder groups?

Yes

#### 6.7.1 Does this support cover:

Y Fair and transparent dealings with Smallholders

Improved Smallholder livelihoods

#### 6.7.2 How is your company supporting them?

.Answer for 3.2.1. applies. Alicorp is committed and making progress to achieve RSPO sustainability standards, so in 2018 we conducted the process and obtained the Mass Balance RSPO certification for our palm oil refinery. We are also committed to promote a local sustainable palm oil value chain in Peru. Thus in 2018, as a starting point, we conducted an initial diagnosis to assess the gaps of our palm crude suppliers towards sustainability standards. In 2019 we offered and then financed consultancies with Proforest and Solidaridad as one-on-one work to our suppliers, in order to make a deep dive diagnosis that for them to acknowledge their sustainability gaps and determine suggested action plans for gaps closure. At the beginning of 2020, we started to work with those suppliers whom showed more interest and commitment, exploring the possibility to consolidate alliances to implement the action plans for gaps closure with at least 3 programs. Nevertheless, the COVID-19 emergency affected all actor's capabilities to make progress towards this goal. Mainly because of the change in context that forced everyone to rethink scenarios that were not previously contemplated and that require immediate attention due to the economic impact associated with pandemic. We are focusing on those suppliers that are ready and keen to work at the moment and our expectation is to enlarge the scope gradually as we get over the emergency. We are looking forward to start the action plan on 2020 if possible, with about 40% of our sourcing.

# 7. Challenges

7.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

	Awareness of RSPO in the market
$\checkmark$	Difficulties in the certification process
$\checkmark$	Certification of smallholders
	Competition with non-RSPO members
$\checkmark$	High costs in achieving or adhering to certification
$\checkmark$	Human rights issues
$\checkmark$	Insufficient demand for RSPO-certified palm oil
	Lowusage of palm oil
	Reputation of palm oil in the market
	Reputation of RSPO in the market
	Supply issues
$\checkmark$	Traceability issues
	No challenges faced
	Others
Ot	hers
-	

7.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

Others

7.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here