Particulars

About Your Organisation

1.1 Name of your organisation
BNP Paribas
1.2 What is/are the primary activity(ies) or product(s) of your organisation?
Palm Oil Grower
Processor and/or Trader
Consumer Goods Manufacturer
Retailer
Bank and/or Investor
Social and/or Development NGO
Environmental and/or Conservation NGO
Affiliate
1.3 Membership number
5-0013-11-000-00
1.4 Membership category
Banks and Investors
1.5 Membership sector
Ordinary

Particulars Page 1/1

Bank & Investors

1. Operational Profile

чP	1 Please state your company's main activity(ies) within palm oil-related financing. Please select all applicable otion(s).
~	Corporate / Commercial Banking
	Trade Finance
	Private Banking
	Investment / Equity
	Debt / Capital Market
H	Other
Ot	ther
-	
	Operations in Palm Oil 1 What types of financial services does your company provide to the palm oil industry?
	Trade Solutions
\mathbf{Y}	Lending/Loans
	Leasing
	Treasury Products
	Cash Management Products
\mathbf{Y}	Investments
	Insurance
	Other
Ot	ther
-	
	2 For your company's palm oil-related activities, which geographic region(s) do you operate in? Worldwide Africa Europe North America South America Middle East China India Indonesia Malaysia
	Worldwide Africa Europe North America South America Middle East China India Indonesia

Bank & Investors Page 1/7

	n Oil Policy and Progress
	oes your company have a lending or investment policy on palm oil?
Yes	
3.2 W	hich supply chain sectors does your palm oil policy cover?
✓ Gr	owers
✓ Tr	aders
✓ Pr	ocessors
Co	onsumer Goods Manufacturers
Re	tailers
Ot	hers
Others	3
-	
3.3 D	oes your policy on palm oil make a specific reference to RSPO-certified sustainable palm oil and oil palm
produ	acts, and/or RSPO certification?
Yes	
3.4 D	oes your company have a policy that requires all your palm oil clients to be RSPO members?
Yes	
uptak Yes	
3.6 W	Then do you expect to require all your Grower clients to be RSPO certified?
2025	
3.7 W	hen do you expect to require your clients in all other sectors to be RSPO certified?
2025.0	
	hich regions do the above commitments cover?
	orldwide Trica
	rope
	orth America
	orth America uth America
_	iddle East
	ina
In	
	donesia
	alaysia
	peania
_	st of Asia

Bank & Investors Page 2/7

3.9 What measures do you take if a client is not meeting the requirements of your policy on palm oil?

If a client does not meet the requirements of our policy on palm oil, we initiate a dialogue to ensure that improvements can be made, to achieve compliance with our policy within an acceptable time-frame. If the client does not comply with our policy and does not show willingness to improve its practices, we will refuse investing or providing financial products or services, and gradually exit the relationship.

2.10 D
3.10 Do you proactively engage with your clients to support and join the RSPO?
Yes
3.11 Did members of your company participate in RSPO working groups and/or taskforces during the reporting period?
Yes
3.12 Does your company have any collaborations with public or private sector palm oil industry players to support them in their efforts to increase the production or consumption of certified sustainable palm oil (CSPO)?
No

3.13 What other activities have your company undertaken to promote RSPO-certified sustainable palm oil and oil palm products during the reporting period?

We have continued to ensure that the criteria related to non-deforestation in our sectoral policy and supported the collaboration between RSPO and HCSA were effectively implemented. BNP Paribas requires that Upstream Palm Oil Companies (plantations and mills): - Be RSPO members (or have a time-bound plan to become RSPO members); - Have published an up-to-date communication on progress; - Have a time-bound plan for full RSPO certification of their operations. BNP Paribas will assess whether Upstream Palm Oil Companies (plantations and mills) have a time-bound plan for full RSPO certification of their fresh fruit bunches supply base (or similar verification mechanism for smallholders). - Have a policy in place to conduct High Carbon Stock (HCS) assessments before developing new oil palm plantations, and to protect the HCS forests identified within their concessions. BNP Paribas requires that Downstream Palm Oil Companies (i.e. refiners and traders): - Be RSPO members (or have a time-bound plan to become RSPO members); - Have published an up-to-date communication on progress; - Have a time-bound plan to achieve full RSPO certification of their operations. BNP Paribas will assess whether Downstream Palm Oil Companies (i.e. refiners and traders) have a time-bound plan to trade and/or process only RSPO-certified palm oil.

Bank & Investors Page 3/7

4. Actions for Next Reporting Period

4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

As mentioned above, our CSR policy regarding our financing and investing activities in the palm oil sector has been reinforced take into account recent developments and commitments taken by major players. On that basis, we continue to strengthen the dialogue with our clients regarding their CSR performance, including the promotion of CSPO as explained above. This update contributes to our commitment made within the Soft Commodities Compact to finance the growth in the markets for palm oil, wood products, soya and beef, without causing net deforestation. Above their own due diligence processes, the signatory banks ensure that their customers also implement suitable internationally-recognized monitoring means, such as RSPO in the palm oil sector.

Bank & Investors Page 4/7

5. Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil (RSPO) approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org
Labour & Labour Rights
5.1 Does your company have a publicly-available policy covering Labour & Labour Rights?
Yes
5.1.1 Does the policy cover:
No discrimination
Wage and working conditions
Freedom of association
No child labour
✓ No harassment ✓ No forced or trafficked labour
No forced of trafficked labour
5.1.2 Has your company previously uploaded or linked its Labour & Labour Rights policy in previous ACOP reporting cycles?
Yes
Ethical Conduct & Human Rights
5.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?
Yes
5.2.1 Does the policy cover:
▼ Recruitment
▼ Contractors
Sub-Contractors & Third-Party Contractors
5.2.2 Has your company previously uploaded or linked its Ethical Conduct & Human Rights policy in previous ACO
reporting cycles?
Yes
Land Use
5.3 Does your company have a publicly-available Policy covering Land Use?
Yes
5.3.1 Does the policy cover:
Free Prior and Informed Consent (FPIC) Compensation
5.3.2 Has your company previously uploaded or linked its Land Use policy in previous ACOP reporting cycles?
Yes

Bank & Investors Page 5/7

5.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?	
Yes	
5.4.1 Has your company previously uploaded or linked its Occupational Health & Safety policy in preporting cycles?	orevious ACOP
Yes	
Climate Change & Greenhouse Gas (GHG)	
5.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse G	Gas (GHG)?
Yes	
5.5.1 Dage the policy covery	
5.5.1 Does the policy cover:	
✓ Identification and assessment of GHG ✓ Public reporting of GHG footprint	
Monitored implementation plan to reduce or minimise GHG emissions	
5.5.2 Has your company previously uploaded or linked its Climate Change & Greenhouse Gas poli	icv or report in
previous ACOP reporting cycles?	-cy or copour
previous ACOP reporting cycles?	
previous ACOP reporting cycles? Yes	
Previous ACOP reporting cycles? Yes Complaints & Grievances	
Previous ACOP reporting cycles? Yes Complaints & Grievances 5.6 Does your company have a Complaints & Grievances Mechanism?	
Previous ACOP reporting cycles? Yes Complaints & Grievances 5.6 Does your company have a Complaints & Grievances Mechanism? Yes 5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism?	
Previous ACOP reporting cycles? Yes Complaints & Grievances 5.6 Does your company have a Complaints & Grievances Mechanism? Yes 5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? RSPO's grievance mechanism, please go to https://askrspo.force.com/Complaint/s/	
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Yes Complaints & Grievances 5.6 Does your company have a Complaints & Grievances Mechanism? Yes 5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? RSPO's grievance mechanism, please go to https://askrspo.force.com/Complaint/s/ No Smallholders	
Yes Complaints & Grievances 5.6 Does your company have a Complaints & Grievances Mechanism? Yes 5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? RSPO's grievance mechanism, please go to https://askrspo.force.com/Complaint/s/ No Smallholders 5.7 Does your company support oil palm independent smallholder groups?	
Yes Complaints & Grievances 5.6 Does your company have a Complaints & Grievances Mechanism? Yes 5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? RSPO's grievance mechanism, please go to https://askrspo.force.com/Complaint/s/ No Smallholders 5.7 Does your company support oil palm independent smallholder groups?	
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5.7.4 Please explain why you are not planning to support oil palm independent smallholders

BNP Paribas has indirect relationships with oil palm independent smallholders: the main clients of the Bank are big producers or traders. Smallholders are out of our direct sphere of influence. Nevertheless, we have successfully accompanyed some of our big clients to make their supply chain of other commodities more sustainable like in Indonesia with the rubber industry (see weblink about TLFF, https://cib.bnpparibas.com/sustain/impact-banking-tlff-a-rubber-revolution-takes-shape-in-indonesia_a-3-2429.html). It is something we could replicate to others commodities like the oil palm depending of our clients will.

Bank & Investors Page 6/7

6. Challenges

6.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
Supply issues
Traceability issues
No challenges faced
✓ Others
Others
Officis
1) Economic obstacle: RSPO seems to be in an in-between situation: on one hand, many very important markets do not pay particular importance to environmental labels such as RSPO and growers find strong difficulties in passing-through certification costs when addressing these markets. On the other hand, many Consumer Goods Manufacturers in the European and American markets ask now their providers to comply with environmental standards which go beyond RSPO requirements, such as HCS protection and no deforestation commitment, generally embedded in a No Deforestation, No Peat, No Exploitation policy. Addressing these two issues appears to be crucial for RSPO and a necessary preamble to any effort from the financial sector to promote CSPO among its clients. 2) Another important difficulty is, while assessing the ESG performance, to know precisely what the real practices of the company on the ground are. Many different statements and points of view may arise during investigation or audit and we need to clearly state out what's really happening. To mitigate this difficulty we ask, we primarily rely on experts
that go on the ground, such as Earthwarn, but also on other stakeholders, such as NGOs.
6.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
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Bank & Investors Page 7/7