## Particulars

## **About Your Organisation**

### 1.1 Name of your organisation

CHEMICAL MATE SDN BHD

## 1.2 What is/are the primary activity(ies) or product(s) of your organisation?

- Palm Oil Grower
- Processor and/or Trader
- Consumer Goods Manufacturer
- Retailer
- Bank and/or Investor
- Social and/or Development NGO
- Environmental and/or Conservation NGO
- Affiliate

### 1.3 Membership number

2-0754-17-000-00

### 1.4 Membership category

Palm Oil Processors and/or Traders

### 1.5 Membership sector

Ordinary

## **Processors & Traders**

### 1. Operational Profile

- 1.1 Please state your company's main activity within the palm oil supply chain.
- Refiner of CPO and PKO
- Palm Kernel Crusher
- Trader with Physical Possession
- Trader without Physical Possession
- Integrated Refiner-Trader-Processor
- Food and Non-Food Ingredients Producer
- Power, Energy and Biofuel Processor
- Animal Feed Producer
- Oleochemicals Producer
- Distribution & Logistics
- Other

Other

## 2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2 - Palm Oil and Certified Sustainable Palm Oil Sourcing is a mandatory declaration in your ACOP. This includes volume data on palm oil and palm oil products consumed, to enable the RSPO to accurately calculate uptake on a member, sector and total level. ACOP reports without reported volume data will be considered incomplete and will not be accepted.

2.1 Please include details of all operations using palm oil, owned and/or managed by the member and/or all entities that belong to the group.

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#### 2.1.1 In which countries does your company sell goods with palm oil and palm oil products?

Applies globally

#### 2.2 Total volume of all palm oil and palm oil products sourced in the year:

Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	0.0
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	19000.0
Crude palm kernel expeller (tonnes)	0.0
Total	19000.0

2.3 Volume of RSPO-certified palm oil and oil palm products sourced in the year (tonnes):

Description	Crude Palm Oil (CPO) and CSPO Derivatives	(CSPKO) and	Palm Kernel Expeller (CSPKE)
RSPO Credits from Mill / Crusher	0.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0
Mass Balance (MB)	0.0	276.0	0.0
Segregated (SG)	0.0	0.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0
Total	0.0	276.0	0.0

2.4 According to the volume information you have provided in Question PT.2.2 and Question PT.2.3, your company's certified palm oil and palm oil products uptake is:

1.45%

2.5 What is the estimated percentage of Certified Sustainable Palm Oil in the palm oil and palm oil products sold by your company in the following regions:

Countries/Regions	Percentage
Europe	5.0
North America	0.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	95.0

## 3. TimeBound Plan

3.1 Which year did your company achieve/obtain (or expects to achieve/obtain) the RSPO supply chain certification or RSPO trader/distributor licence?

2017

3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?

2017

#### 3.2.1 If the previous target year for PT.3.2 has not been met, please explain why.

Our company has already begun sales of RSPO MB Grade products since the year we obtained our RSPO Membership. This is an on-going process of marketing, sales and promotion to our customers.

## 3.3 Which year did your company achieve (or expects to achieve) 100% RSPO certification of all palm product processing facilities.

#### 3.3.1 If the previous target year for PT.3.3 has not been met, please explain why.

As we are a Trader with no physical possession of product, this does not apply to us.

## 3.4 Which year did your company begin (or expects to begin) sourcing only 100% RSPO-certified palm oil and oil palm products.

3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member sells goods with palm oil or palm oil products, please explain why

As we are a Trading company, our sales of RSPO certified products are limited to the directives of our end customers. At the moment not all customers require all of their sourced products to be RSPO Certified. We are also developing dialogues with a few potential customers to seriously consider RSPO MB Certified products rather than look at "Palm-Free".

## 3.6 How does your company proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?

We have been expanding discussions to customers in the USA and Canada to develop RSPO grade products for the personal care and cosmetics industry. We have a few new projects which are in the sales pipeline now, with a 50% probability of commercialization in Year 2020. North America is a high potential market for developing RSPO MB grade products as this is a large market which from a price point is closer to accepting the higher cost of RSPO MB grade products. Just this month, we have successfully commercialized a trial order to a new customer for RSPO MB Grade Ethoxylate in South America. This was an on-going development for the past 1 year.

## 4. Actions For Next Reporting Period

# 4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

We continue our latest marketing and promotion to North America and the rest of the world, outlining the benefits and sustainability of sourcing RSPO MB Grade products in place of customers' requests for non-palm based products, with the benefits of RSPO certified products as follows : 1) non-palm based alternatives are typically single sourced as there are not many (if any) available in the world 2) lack of non-palm multiple sourcing is a supply security risk for customers 3) the final cost to the customer for non-palm based alternatives are even higher cost

## 5. Shared Responsibility

Snared	Responsibility		
The Board of Governors of the Roundtable on Sustainable Palm Oil (RSPO) approved new Shared Responsibility rule. 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet fina and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org			
Labour &	Labour Rights		
5.1 Does y	our company have a publicly-available policy covering Labour & Labour Rights?		
No			
Ethical Co	nduct & Human Rights		
	our company have a publicly-available Policy covering Ethical Conduct & Human Rights?		
No			
Land Use			
v	our company have a publicly-available Policy covering Land Use?		
No			
Occupatio	nal Health & Safety		
5.4 Does y	our company have a publicly-available Policy covering Occupational Health & Safety?		
No			
Climate C	hange & Greenhouse Gas (GHG)		
5.5 Does y	our company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?		
No			
Complaint	s & Grievances		
•	our company have a Complaints & Grievances Mechanism?		
Yes			
	ur Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? For details of the ievance mechanism, please go to https://askrspo.force.com/Complaint/s/		
Yes			
Smallholde	rs		
5.7 Does y	our company support oil palm independent smallholder groups?		
No			
5.7.3 Do v	ou have any future plans to support oil palm Independent Smallholders?		
No			
5.7.4 Pleas	e explain why you are not planning to support oil palm independent smallholders		
As we are	a Trading Company with no physical possession of material, this does not apply to us. However we are well aware of		

As we are a Trading Company with no physical possession of material, this does not apply to us. However we are well aware of this initiative and in principle support this RSPO initiative.

### 6. Challenges

6.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- No challenges faced
- **Others**

#### Others

There is insufficient engagement by the RSPO directly to Consumers and the General Public, especially in addressing accusations in recent years about land clearing, open burning and air pollution resulting from these activities. We believe the RSPO needs to also make public communication more frequently addressing such accusations being published to show that either they are not true or action has really been taken against known perpetrators. I feel that at the moment the RSPO communications are mainly directed to Businesses and Industry.

## 6.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

#### Others

6.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

None at the moment