# **Particulars**

1.4 Membership category

1.5 Membership sector

Oil Palm Growers

Ordinary

# About Your Organisation 1.1 Name of your organisation Cooperativa de Produccion Agropecuaria de Campesinos Salama Limitada 1.2 What is/are the primary activity(ies) or product(s) of your organisation? Palm Oil Grower Processor and/or Trader Consumer Goods Manufacturer Retailer Bank and/or Investor Social and/or Development NGO Environmental and/or Conservation NGO Affiliate 1.3 Membership number 1-0137-13-000-00

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# Grower

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1.1 Please state your main activities as a palm oil grower:	
Oil palm grower without palm oil mill	
Oil palm grower with palm oil mill	
Oil palm grower with palm oil mill and palm kernel crushing plant	
Smallholder Group Manager	
2. Operations and Certification Progrss	
Information in Section 2 - Operations and Certification Progress - is a mandatory declaration includes hectarage data, to enable the RSPO to accurately calculate certification on a member ACOP reports without reported hectarage data will be considered as incomplete and will not be	r, sector and total level.
2.1 Land area controlled and managed associated to palm oil	
2.1.1 Please state the total number of palm oil estates, certified and uncertified, controlled member	or managed by the
6	
2.1.7 Land area controlled and managed associated to palm oil	
•	
Description	Hectares
2.1.2 Total land controlled or managed for oil palm cultivation - planted and infrastructure (hectares)	2861.0
2.1.3 Total land controlled or managed for oil palm cultivation - unplanted (hectares)	0.0
2.1.4 Total land designated and managed as HCV areas (hectares)	82.98
2.1.5 Other conservation land set aside, excluding HCV areas reported in 2.1.4 (hectares)	129.1
2.1.6 Total land under scheme smallholders (hectares)	3423.04
Total	6496.12
<ul><li>2.2 Certification progress:</li><li>2.2.1 Number of management units certified under RSPO P&amp;C Certification</li></ul>	
0	
2.2.2 Total certified land under the RSPO P&C Certification, excluding scheme smallholde	ers (hectares)
0.0	,
2.2.2.1 Certification progress - land under RSPO P&C Certification, excluding scheme sm	allholders
0.00%	
2.2.3 Total certified land under scheme smallholders (hectares)	
0.0	
2.2.3.1 Certification progress - land under scheme smallholders	
0.00%	

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2.3 In which countries are your estates located?
2.3.1 Indonesia - Please indicate which province(s)
2.3.2 Malaysia - Please indicate which state(s)
2.3.3 Other - Please indicate which country/countries
Honduras
2.4 New plantings and development (excluding replanting)
2.4.1 How much new land was planted by your company during this reporting period (hectares)? 0.0
2.5 Supply of Fresh Fruit Bunches (FFB)
2.5.1 Total FFB volume produced by estates managed or controlled by your company (tonnes) 47323.24
2.5.1.1 Total certified FFB volume produced by certified estates managed or controlled by your company (tonnes) 0.0
2.5.2 In addition to FFB produced by your company's estates, does your supply base include any of the following?
Scheme Snallholders  Independent Smallholders  Outgrowers  Other Third-Party Suppliers
2.5.4 Independent smallholder operations that supply your operations:
2.5.4.1 Total FFB volume supplied (tonnes)
77301.78
2.5.4.2 Total certified FFB volume supplied (tonnes) 0.0
2.6 Fresh Fruit Bunches (FFB) processing and production operations
2.6.1 Number of palm oil mills operated 1
2.6.2 Number of palm oil mills certified under RSPO P&C
2.7 Palm Kernel processing and production operations
2.7.1 Number of palm kernel crushers and/or palm kernel mills operated  1
2.7.2 Number of palm kernel crushers and/or palm kernel mills certified under RSPO Supply Chain Certification (SCC)

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#### 3. Palm Oil and Certified Palm Oil Production

#### 3.1 Total Crude Palm Oil produced (tonnes)

Tonnes
0.0
0.0
27410.292
0.0
0.0
27410.292

#### 3.3 CSPO sold as RSPO certified

Tonnes
0.0
0.0
0.0
0.0
0.0

#### 3.6 Total CSPO

Description	Tonnes
3.3 CSPO sold as RSPO-certified	0.0
3.4 CSPO sold under other certification schemes	0.0
3.5 CSPO sold as conventional	0.0
Total	0.0

# 3.7 According to the volume information you have provided in this questionnaire, CSPO represents the following percentage of your total CPO production

0.00%

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#### 3.2 Total Crude Palm Kernel produced (tonnes)

Countries/Regions	Tonnes
Malaysia	0.0
Indonesia	0.0
Latin America	2276.858
Africa	0.0
Rest of the World	0.0
Total	2276.858

#### 3.9 CSPK sold as RSPO certified

Description	Tonnes
Identity Preserved (IP)	0.0
Segregated (SG)	0.0
Mass Balance (MB)	0.0
Total	0.0

### 3.12 Total CSPK sold as RSPO-certified (tonnes)

Description	Tonnes
3.9 CSPK sold as RSPO-certified	0.0
3.10 CSPK sold under other certification schemes	0.0
3.11 CSPK sold as conventional	0.0
Total	0.0

 $3.13\ According\ to\ the\ volume\ information\ you\ have\ provided\ in\ this\ question naire,\ CSPK\ represents\ the\ following\ percentage\ of\ your\ total\ CPK\ production$ 

0.00%

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#### 4. TimeBound Plan

4.1 Which year did your company achieve (or plans to achieve) its first RSPO P&C certification?

2021

4.2 Which year did your company achieve (or plans to achieve) 100% RSPO certification for all its estates and mills?

2021

#### 4.2.1 If the previous target year for G.4.2 has not been met, please explain why

The Salamá cooperative has sustainable advances in the sustainability standard which through God we will first launch an RSPO audit in this year 2020, our industrial campus and our own farms, since for reasons of force majeure we could not submit to a pre It audited last year 2019 due to the low prices of the CPO that have been affecting crude oil processing plants.

 $4.4\ Which\ year\ did\ your\ company\ achieve\ (or\ plans\ to\ achieve)\ 100\%\ RSPO\ certification\ for\ all\ FFB,\ regardless\ of\ source?$ 

2024

#### 4.4.1 If the previous target year for G.4.4 has not been met, please explain why

Once the plant and the own farms of the Salamá Cooperative are certified in 2021, we will work for the next 3 years in support and advice of the RSPO RFF standard groups, so that they obtain certification in 2024. Campaigns have already been developed awareness raising and good agricultural practices. One of the adverse factors is low yields per area, which has been improving with a national average of 18 metric tons of fresh fruit bunch (FFB) per hectare. These reasons for low productivity of the varieties, poor phytosanitary management (for example, the weevil pest - red ring, snow flake, CP) are trained in these topics.

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# 5. Concession Map

5.1 The RSPO General Assemb of their concessions through AC cycles?	ly Resolution 6G (2013) calls for all members with Grower operations to submit maps COP. Has your company submitted concession maps to the RSPO in previous ACOP
Yes	
5.2 Has your company acquired previous ACOP map submission	any new concession sites or have any concession sites changed ownership since the n?
No	
6. GHG Footprint	
6.1 What is the average GHG fo	otprint for all certified management units by hectare (tCO2e/ha)?
428.79	
<b>6.2</b> What is the average GHG fo	otprint for all certified management units per tonne of crude palm oil (tCO2e/tCPO)?
6.3 What are the key emission s	ources identified by your company in certified management units?
Land use change	varies racinitated by your company in certained management aims.
Existing cultivation peatland	
Palm oil mill effluent (POME)	
Fertiliser application	
Others	
Others	
-	
6.4 Does your company have a b	paseline for GHG reporting?
Yes	
6.4.1 What is the target baseline	?
50.0	
6.5 Does your company have an	annual GHG emissions reduction/minimising target?
Yes	
6.5.1 What is your company's an	unual GHG emissions reduction/minimising target?
50.0	
( <b>7.0</b> N)	
	ttly being taken to reduce GHG emissions?
There is an investment projection for from diesel and pome.	or the filling of the lagoons and a turbine for the generation of clean energy, to reduce emission

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# 7. Support for Oil Palm Smallholders

7.1 How is your company supporting Independent Smallholder groups?
Sourcing of physical FFB
Financial support
Operations support
▼ Training support
Community development
Not supporting Independent Smallholder groups
Others
Others
-

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#### 8. Actions For Next Reporting Period

- 8.1 Outline activities that your company will undertake in the coming year to advance its certification efforts.
- Plan to improve the environmental performance of industrial and agricultural operations. closing gaps that still exist to achieve the certification of the Salamá Cooperative.
- 8.2 Outline activities that your company will undertake in the coming year to promote the uptake CSPO along the supply chain.

Define mechanisms to diagnose real gaps for small producers;  $\bullet$  Make a diagnosis.  $\bullet$  Evaluation of the information.  $\bullet$  Implementation plan.

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# 9. Challenges

9.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
Insufficient demand for RSPO-certified palm oil
Lowusage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
Supply issues
Traceability issues
No challenges faced
✓ Others
Others
The Company does not yet sell certified oil because it is not yet certified under the RSPO standard.
<ul> <li>9.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?</li> <li>Engagement with business partners or consumers on the use of CSPO</li> </ul>
Engagement with government agencies
Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
Promotion of physical CSPO
Providing funding or support for CSPO development efforts
Research & Development support
Stakeholder engagement
No actions taken
▼ Others
Others
Demonstrating their commitment in the process of implementing the standard, being socially and environmentally responsible.
9.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here No new information is publicly available at this time.

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# **Processors & Traders**

## 1. Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.	
Refiner of CPO and PKO	
Palm Kernel Crusher	
Trader with Physical Possession	
Trader without Physical Possession	
Integrated Refiner-Trader-Processor	
Food and Non-Food Ingredients Producer	
Power, Energy and Biofuel Processor	
Animal Feed Producer	
Oleochemicals Producer	
Distribution & Logistics	
✓ Other	
Other Producer and Crusher of CPO and PKO	
1 roducer and crusher of cr o and r Ro	
<ul><li>incomplete and will not be accepted.</li><li>2.1 Please include details of all operations using palm oil, owned and/or managed by that belong to the group.</li><li>Does not apply</li></ul>	the member and/or all entities
11 7	
2.1.1 In which countries does your company sell goods with palm oil and palm oil pro	oducts?
Honduras	
2.2 Total volume of all palm oil and palm oil products sourced in the year:	
Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	27410.292
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	2276.858
Crude palm kernel expeller (tonnes)	3300.054
Total	

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#### 2.3 Volume of RSPO-certified palm oil and oil palm products sourced in the year (tonnes):

Description	Crude Palm Oil (CPO) and CSPO Derivatives	Crude Palm Kernel Oil (CSPKO) and CSPKO Derivatives	Palm Kernel
RSPO Credits from Mill / Crusher	0.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0
Mass Balance (MB)	0.0	0.0	0.0
Segregated (SG)	0.0	0.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0
Total	0.0	0.0	0.0

 ${\bf 2.4~According~to~the~volume~information~you~have~provided~in~Question~PT.2.2~and~Question~PT.2.3,~your~company's~certified~palm~oil~and~palm~oil~products~uptake~is:}$ 

0.00%

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#### 3

5. TimeBound Plan
3.1 Which year did your company achieve/obtain (or expects to achieve/obtain) the RSPO supply chain certification or RSPO trader/distributor licence?
2025
3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?
2030
3.2.1 If the previous target year for PT.3.2 has not been met, please explain why.
Cooperativa Salamá expects to certify its extraction plant and its plantations in 2025 to sell its certified product under the RSPO standard.
3.3 Which year did your company achieve (or expects to achieve) 100% RSPO certification of all palm product processing facilities.
2025
3.3.1 If the previous target year for PT.3.3 has not been met, please explain why.
Cooperative Salamá expects to certify its extraction plant and its plantations in 2025 to sell its product certified under the RSPO standard.
3.4 Which year did your company begin (or expects to begin) sourcing only 100% RSPO-certified palm oil and oil palm products.
2030
3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member sells goods with palm oil or palm oil products, please explain why
Does not apply
3.6 How does your company proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?
• Development, dissemination and distribution of educational materials through: social networks and especially radio, television and

d media impressions with a graphic to overcome the low educational focus. • Communicate good agricultural practices and the implications of certification through model farms. • Draw attention to the Youth and Children standard and the community in general through educational workshops and awareness using dynamic play games in schools in areas of influence and serve as a transfer of calls to the rest of the population involved. • The illustrated steps of the guide for legal compliance and the creation of a single government to streamline all certification procedures.

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#### 4. Actions For Next Reporting Period

- $4.1\ Please\ outline\ activities\ that\ your\ company\ will\ take\ in\ the\ coming\ year\ to\ promote\ the\ production\ or\ consumption\ of\ certified\ sustainable\ palm\ oil\ (CSPO)$
- Continue to disseminate the Principles, Criteria and Indicators of the RSPO Standard. Continue training in good agricultural practices, environmental and social practices. Always continue to train workers and producers on sustainability issues.

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#### 5. Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil (RSPO) approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org

https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules or email the ACOP team at acop@rspo.org
Labour & Labour Rights
5.1 Does your company have a publicly-available policy covering Labour & Labour Rights?
Yes
5.1.1 Does the policy cover:
No discrimination
▼ Wage and working conditions
Freedom of association
✓ No child labour
✓ No harassment
▼ No forced or trafficked labour
5.1.2 Has your company previously uploaded or linked its Labour & Labour Rights policy in previous ACOP reporting cycles?
Yes
Ethical Conduct & Human Rights
5.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?
Yes
5.2.1 Does the policy cover:
Recruitment
Contractors
Sub-Contractors & Third-Party Contractors
5.2.2 Has your company previously uploaded or linked its Ethical Conduct & Human Rights policy in previous ACO reporting cycles?
Yes
Land Use

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5.3 Does your company have a publicly-available Policy covering Land Use?

No

Occupational Health & Safety
5.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?
Yes
5.4.1 Has your company previously uploaded or linked its Occupational Health & Safety policy in previous ACOP reporting cycles?
No
Climate Change & Greenhouse Gas (GHG)
5.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?
No
Complaints & Grievances
5.6 Does your company have a Complaints & Grievances Mechanism?
Yes
5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? For details of the RSPO's grievance mechanism, please go to https://askrspo.force.com/Complaint/s/
Yes
Smallholders
5.7 Does your company support oil palm independent smallholder groups?
Yes
5.7.1 Does this support cover:
Fair and transparent dealings with Smallholders
✓ Improved Smallholder livelihoods
5.7.2 How is your company supporting thom?

5.7.2 How is your company supporting them?

Support is being provided to small producers in our supply chain with technical assistance, fertilizers for their farms and training

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# 6. Challenges

6.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?
Awareness of RSPO in the market
Difficulties in the certification process
Certification of smallholders
Competition with non-RSPO members
High costs in achieving or adhering to certification
Human rights issues
Insufficient demand for RSPO-certified palm oil
Low usage of palm oil
Reputation of palm oil in the market
Reputation of RSPO in the market
Supply issues
Traceability issues
No challenges faced
✓ Others
Others
Organizational risk That small organized producers stop delivering fresh fruit to the Salamá Cooperative. Mitigation Mechanism Organizational Risk • Continuous improvement of the services offered by the company to its entire supplier base, fostering strong long-term relationships and loyalty, so that the economic benefits are not the only ones recognized by the base. • Define clear and transparent mechanisms for communication and the information supply base. • Promote the relevance of small farmers organized in the company, promoting the value of the organization and all its facilities. In addition to highlighting the potential of the Cooperative in the market. Risk marketing Lack of market access due to lack of RSPO certification Fall in the international market for oil prices Mitigation mechanism. • Awareness of the importance of certification in the palm sector and the dissemination of the positive aspects of certification and the negative aspects of not being certified. • Better control of costs through the implementation of administrative records of the farm. • Identify bottlenecks and ineffective processes at the plant level, along with a plan to improve and rationalize resources To make effective use of the Cooperative's financial and material resources. • Training, training through technical assistance in the implementation of best practices in the use and management of water. • Facilitate the management of the reforestation program and the protection of natural resources. • Develop a plan for soil testing and soil based fertilization needs in which the plantations are developed
6.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?
Engagement with business partners or consumers on the use of CSPO
Engagement with government agencies
Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
Promotion of physical CSPO
Providing funding or support for CSPO development efforts
Research & Development support
Stakeholder engagement
No actions taken
▼ Others
Others
Demonstrating its commitment in the process of implementing the standard, being socially and environmentally responsible.
6.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here
Annual Plan of Cooperativa Salamá RSPO annual operating plan • Plan to improve the environmental performance of industrial operations. • Measure the carbon footprint with the PALMGHG calculator tool, of the produced oil and RFF of the Salamá Cooperative. • Reports on the monitoring of the project of biological connectivity of the plantations of the Cooperativa Salamá. • Contributors to the training program. *Sustainable development policy

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