

## Particulars

### About Your Organisation

#### 1.1 Name of your organisation

Lestari Capital PTE LTD

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organisation?

- Palm Oil Grower
- Processor and/or Trader
- Consumer Goods Manufacturer
- Retailer
- Bank and/or Investor
- Social and/or Development NGO
- Environmental and/or Conservation NGO
- Affiliate

#### 1.3 Membership number

5-0023-19-000-00

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#### 1.4 Membership category

Banks and Investors

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#### 1.5 Membership sector

Ordinary

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## Bank & Investors

### 1. Operational Profile

**1.1 Please state your company's main activity(ies) within palm oil-related financing. Please select all applicable option(s).**

- Corporate / Commercial Banking
- Trade Finance
- Private Banking
- Investment / Equity
- Debt / Capital Market
- Other

Other

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### 2. Operations in Palm Oil

**2.1 What types of financial services does your company provide to the palm oil industry?**

- Trade Solutions
- Lending/Loans
- Leasing
- Treasury Products
- Cash Management Products
- Investments
- Insurance
- Other

Other

Conservation financing as part of the RSPO RaCP remediation process.

**2.2 For your company's palm oil-related activities, which geographic region(s) do you operate in?**

- Worldwide
- Africa
- Europe
- North America
- South America
- Middle East
- China
- India
- Indonesia
- Malaysia
- Oceania
- Rest of Asia

### 3. Palm Oil Policy and Progress

#### 3.1 Does your company have a lending or investment policy on palm oil?

Yes

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#### 3.2 Which supply chain sectors does your palm oil policy cover?

- Growers
- Traders
- Processors
- Consumer Goods Manufacturers
- Retailers
- Others

Others

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#### 3.3 Does your policy on palm oil make a specific reference to RSPO-certified sustainable palm oil and oil palm products, and/or RSPO certification?

Yes

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#### 3.4 Does your company have a policy that requires all your palm oil clients to be RSPO members?

No

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**3.9 What measures do you take if a client is not meeting the requirements of your policy on palm oil?**

Before prospects can become Lestari Capital clients, they must first commit to meeting or exceeding established certification and supply chain standards, such as RSPO and FSC; or have a published sustainability policy incorporating commitments to NDPE. These commitments must include, either explicitly or implicitly, conservation and ecosystem restoration initiatives as pathways to compliance. Prospects must also be willing to advance the "greater good" through collaboration and partnership with their competitors and other stakeholders to achieve their sustainability pledges. These stakeholders include smallholders, large growers, mills, processors & traders, consumer goods manufacturers, retailers, and financial institutions.

**3.10 Do you proactively engage with your clients to support and join the RSPO?**

Yes

**3.11 Did members of your company participate in RSPO working groups and/or taskforces during the reporting period?**

Yes

**3.12 Does your company have any collaborations with public or private sector palm oil industry players to support them in their efforts to increase the production or consumption of certified sustainable palm oil (CSPO)?**

Yes

**3.13 What other activities have your company undertaken to promote RSPO-certified sustainable palm oil and oil palm products during the reporting period?**

1. Cargill commits \$3.5 million in Nanga Lauk, West Kalimantan to help local community preserve and protect forests, 4 Dec 2019 <https://www.cargill.co.id/en/2019/cargill-commits-3.5-million-in-nanga-lauk-west-kalimantan> Gabriel Eickhoff, CEO, Lestari Capital, supported Cargill's press conference to announce their support of the Nanga Lauk community as part of the RSPO RaCP process. 2. AVPN "SEED Climate Finance Lab and Scope of Returns on Investments in Climate Smart Solutions"; AVPN SEA Summit 2020, Bali, 12-14 February 2020 <https://seasummit.avpn.asia/session/avpn-seed-climate-finance-lab/> <https://seasummit.avpn.asia/session/funding-climate-action/> Gabriel Eickhoff, CEO of Lestari Capital, as a panelist in both sessions, reiterated the importance of sustainability practices as an enabler of profitability and certification as a reliable referencing prerequisite for financing, relating to RSPO as an example for the palm oil sector. 3. Webinar: Financing Forests with Commodity and Carbon Markets; 18 Feb 2020. <https://www.forest-trends.org/publications/commitments-in-action-corporate-tells-for-financing-forest-conservation-restoration-2020/> Michal Zrust, Chief Sustainability Officer of Lestari Capital, discussed mechanisms for connecting potential investor companies with high-quality conservation and restoration projects, referencing Cargill and Eagle High Plantation's success stories in upholding their commitments to the RSPO RaCP process. This was done as part of launch of the report, Commitments in Action: Corporate Tells for Financing Forest Conservation & Restoration, 2020

#### 4. Actions for Next Reporting Period

##### 4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

1. Ramp up efforts to engage RSPO members who require assistance in meeting their RaCP obligations, working alongside the RSPO 2. Initiate mechanisms that encourage sustainable and responsible business practices. Further details cannot be shared for competitive reasons.

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## 5. Shared Responsibility

*The Board of Governors of the Roundtable on Sustainable Palm Oil (RSPO) approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to <https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules> or email the ACOP team at [acop@rspo.org](mailto:acop@rspo.org)*

### Labour & Labour Rights

#### 5.1 Does your company have a publicly-available policy covering Labour & Labour Rights?

Yes

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##### 5.1.1 Does the policy cover:

- No discrimination
- Wage and working conditions
- Freedom of association
- No child labour
- No harassment
- No forced or trafficked labour

#### 5.1.2 Has your company previously uploaded or linked its Labour & Labour Rights policy in previous ACOP reporting cycles?

No

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### Ethical Conduct & Human Rights

#### 5.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?

Yes

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##### 5.2.1 Does the policy cover:

- Recruitment
- Contractors
- Sub-Contractors & Third-Party Contractors

#### 5.2.2 Has your company previously uploaded or linked its Ethical Conduct & Human Rights policy in previous ACOP reporting cycles?

No

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### Land Use

#### 5.3 Does your company have a publicly-available Policy covering Land Use?

Yes

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##### 5.3.1 Does the policy cover:

- Free Prior and Informed Consent (FPIC)
- Compensation

#### 5.3.2 Has your company previously uploaded or linked its Land Use policy in previous ACOP reporting cycles?

No

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**Occupational Health & Safety****5.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?**

Yes

**5.4.1 Has your company previously uploaded or linked its Occupational Health & Safety policy in previous ACOP reporting cycles?**

No

**Climate Change & Greenhouse Gas (GHG)****5.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?**

Yes

**5.5.1 Does the policy cover:**

- Identification and assessment of GHG
- Public reporting of GHG footprint
- Monitored implementation plan to reduce or minimise GHG emissions

**5.5.2 Has your company previously uploaded or linked its Climate Change & Greenhouse Gas policy or report in previous ACOP reporting cycles?**

No

**Complaints & Grievances****5.6 Does your company have a Complaints & Grievances Mechanism?**

Yes

**5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? For details of the RSPO's grievance mechanism, please go to <https://askrspo.force.com/Complaint/s/>**

Yes

**Smallholders****5.7 Does your company support oil palm independent smallholder groups?**

Yes

**5.7.1 Does this support cover:**

- Fair and transparent dealings with Smallholders
- Improved Smallholder livelihoods

**5.7.2 How is your company supporting them?**

Indirectly, through the activities of our RSPO member clients or of the beneficiary project activities, if any.

## 6. Challenges

### 6.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- No challenges faced
- Others

Others

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### 6.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

Others

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### 6.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

Prosperous Forests, a research report commissioned by the Food and Land Use Coalition; November 2019  
[https://www.foodandlandusecoalition.org/wp-content/uploads/2019/11/FOLU-Prosperous-Forests\\_v6.pdf](https://www.foodandlandusecoalition.org/wp-content/uploads/2019/11/FOLU-Prosperous-Forests_v6.pdf) Launch of the Sustainable Commodities Conservation Mechanism – first partner Cargill commits to 25 years of conservation finance through innovative new financial mechanism at the 2018 World Bank Meeting in Bali. <https://www.cargill.com/2018/lestari-capital-launches-innovative-finance-mechanism>