# Particulars

## About Your Organisation

1.1 Name of your organisation

PT. Sampoerna Agro Tbk

1.2 What is/are the primary activity(ies) or product(s) of your organisation?

- [x] Palm Oil Grower
- [ ] Processor and/or Trader
- [ ] Consumer Goods Manufacturer
- [ ] Retailer
- [ ] Bank and/or Investor
- [ ] Social and/or Development NGO
- [ ] Environmental and/or Conservation NGO
- [ ] Affiliate

1.3 Membership number

1-0031-07-000-00

1.4 Membership category

Oil Palm Growers

1.5 Membership sector

Ordinary
Grower

1. Operational Profile

1.1 Please state your main activities as a palm oil grower:
- Oil palm grower without palm oil mill
- Oil palm grower with palm oil mill
- Oil palm grower with palm oil mill and palm kernel crushing plant
- Smallholder Group Manager

2. Operations and Certification Progress

Information in Section 2 - Operations and Certification Progress - is a mandatory declaration in your ACOP. This includes hectarage data, to enable the RSPO to accurately calculate certification on a member, sector and total level. ACOP reports without reported hectarage data will be considered as incomplete and will not be accepted.

2.1 Land area controlled and managed associated to palm oil

2.1.1 Please state the total number of palm oil estates, certified and uncertified, controlled or managed by the member

37

2.1.7 Land area controlled and managed associated to palm oil

<table>
<thead>
<tr>
<th>Description</th>
<th>Hectares</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.1.2 Total land controlled or managed for oil palm cultivation - planted and infrastructure (hectares)</td>
<td>127659.0</td>
</tr>
<tr>
<td>2.1.3 Total land controlled or managed for oil palm cultivation - unplanted (hectares)</td>
<td>27548.0</td>
</tr>
<tr>
<td>2.1.4 Total land designated and managed as HCV areas (hectares)</td>
<td>18643.0</td>
</tr>
<tr>
<td>2.1.5 Other conservation land set aside, excluding HCV areas reported in 2.1.4 (hectares)</td>
<td>0.0</td>
</tr>
<tr>
<td>2.1.6 Total land under scheme smallholders (hectares)</td>
<td>67923.0</td>
</tr>
<tr>
<td>Total</td>
<td>241773.0</td>
</tr>
</tbody>
</table>

2.2 Certification progress:

2.2.1 Number of management units certified under RSPO P&C Certification

14

2.2.2 Total certified land under the RSPO P&C Certification, excluding scheme smallholders (hectares)

37776.66

2.2.2.1 Certification progress - land under RSPO P&C Certification, excluding scheme smallholders

21.73%

2.2.3 Total certified land under scheme smallholders (hectares)

31760.24

2.2.3.1 Certification progress - land under scheme smallholders

46.76%
2.3 In which countries are your estates located?

2.3.1 Indonesia - Please indicate which province(s)
Central Kalimantan, South Sumatra, West Kalimantan

2.3.2 Malaysia - Please indicate which state(s)
-

2.3.3 Other - Please indicate which country/countries
-

2.4 New plantings and development (excluding replanting)

2.4.1 How much new land was planted by your company during this reporting period (hectares)?
0.0

2.5 Supply of Fresh Fruit Bunches (FFB)

2.5.1 Total FFB volume produced by estates managed or controlled by your company (tonnes)
1095801.0

2.5.1.1 Total certified FFB volume produced by certified estates managed or controlled by your company (tonnes)
555121.0

2.5.2 In addition to FFB produced by your company's estates, does your supply base include any of the following?
- [x] Scheme Smallholders
- [ ] Independent Smallholders
- [ ] Outgrowers
- [x] Other Third-Party Suppliers

2.5.3 Scheme smallholder operations that supply your operations:

2.5.3.1 Total FFB volume supplied (tonnes)
639248.0

2.5.3.2 Total certified FFB volume supplied (tonnes)
494072.0
2.5.6 Other Third-party supplier operations that supply your operations:

2.5.6.1 Total FFB volume supplied (tonnes)

90994.0

2.5.6.2 Total certified FFB volume supplied (tonnes)

0.0

2.6 Fresh Fruit Bunches (FFB) processing and production operations

2.6.1 Number of palm oil mills operated

8

2.6.2 Number of palm oil mills certified under RSPO P&C

6
3. Palm Oil and Certified Palm Oil Production

3.1 Total Crude Palm Oil produced (tonnes)

<table>
<thead>
<tr>
<th>Countries/Regions</th>
<th>Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Malaysia</td>
<td>0.0</td>
</tr>
<tr>
<td>Indonesia</td>
<td>385080.0</td>
</tr>
<tr>
<td>Latin America</td>
<td>0.0</td>
</tr>
<tr>
<td>Africa</td>
<td>0.0</td>
</tr>
<tr>
<td>Rest of the World</td>
<td>0.0</td>
</tr>
<tr>
<td>Total</td>
<td>385080.0</td>
</tr>
</tbody>
</table>

3.3 CSPO sold as RSPO certified

<table>
<thead>
<tr>
<th>Description</th>
<th>Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Identity Preserved (IP)</td>
<td>0.0</td>
</tr>
<tr>
<td>Segregated (SG)</td>
<td>0.0</td>
</tr>
<tr>
<td>Mass Balance (MB)</td>
<td>11850.0</td>
</tr>
<tr>
<td>RSPO Credits</td>
<td>36000.0</td>
</tr>
<tr>
<td>Total</td>
<td>47850.0</td>
</tr>
</tbody>
</table>

3.6 Total CSPO

<table>
<thead>
<tr>
<th>Description</th>
<th>Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.3 CSPO sold as RSPO-certified</td>
<td>47850.0</td>
</tr>
<tr>
<td>3.4 CSPO sold under other certification schemes</td>
<td>25675.0</td>
</tr>
<tr>
<td>3.5 CSPO sold as conventional</td>
<td>0.0</td>
</tr>
<tr>
<td>Total</td>
<td>73525.0</td>
</tr>
</tbody>
</table>

3.7 According to the volume information you have provided in this questionnaire, CSPO represents the following percentage of your total CPO production

19.09%
3.8 Based on total CSPO volumes sold (Question G.3.6), please estimate the percentage of the volumes originating from your operations in the following regions/countries

<table>
<thead>
<tr>
<th>Countries/Regions</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Malaysia</td>
<td>0.0</td>
</tr>
<tr>
<td>Indonesia</td>
<td>100.0</td>
</tr>
<tr>
<td>Latin America</td>
<td>0.0</td>
</tr>
<tr>
<td>Africa</td>
<td>0.0</td>
</tr>
<tr>
<td>Rest of the World</td>
<td>0.0</td>
</tr>
</tbody>
</table>
3.2 Total Crude Palm Kernel produced (tonnes)

<table>
<thead>
<tr>
<th>Countries/Regions</th>
<th>Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Malaysia</td>
<td>0.0</td>
</tr>
<tr>
<td>Indonesia</td>
<td>92378.0</td>
</tr>
<tr>
<td>Latin America</td>
<td>0.0</td>
</tr>
<tr>
<td>Africa</td>
<td>0.0</td>
</tr>
<tr>
<td>Rest of the World</td>
<td>0.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>92378.0</strong></td>
</tr>
</tbody>
</table>

3.9 CSPK sold as RSPO certified

<table>
<thead>
<tr>
<th>Description</th>
<th>Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Identity Preserved (IP)</td>
<td>0.0</td>
</tr>
<tr>
<td>Segregated (SG)</td>
<td>0.0</td>
</tr>
<tr>
<td>Mass Balance (MB)</td>
<td>21250.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>21250.0</strong></td>
</tr>
</tbody>
</table>

3.12 Total CSPK sold as RSPO-certified (tonnes)

<table>
<thead>
<tr>
<th>Description</th>
<th>Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.9 CSPK sold as RSPO-certified</td>
<td>21250.0</td>
</tr>
<tr>
<td>3.10 CSPK sold under other certification schemes</td>
<td>0.0</td>
</tr>
<tr>
<td>3.11 CSPK sold as conventional</td>
<td>0.0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>21250.0</strong></td>
</tr>
</tbody>
</table>

3.13 According to the volume information you have provided in this questionnaire, CSPK represents the following percentage of your total CPK production

23.00%
### 3.14 Based on the CSPK sold volumes (Question G.3.12), please estimate the percentage of volumes originating from your operations in the following regions/countries:

<table>
<thead>
<tr>
<th>Countries/Regions</th>
<th>Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Malaysia</td>
<td>0.0</td>
</tr>
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<td>Indonesia</td>
<td>100.0</td>
</tr>
<tr>
<td>Latin America</td>
<td>0.0</td>
</tr>
<tr>
<td>Africa</td>
<td>0.0</td>
</tr>
<tr>
<td>Rest of the World</td>
<td>0.0</td>
</tr>
</tbody>
</table>
4. TimeBound Plan

4.1 Which year did your company achieve (or plans to achieve) its first RSPO P&C certification?
2011

4.2 Which year did your company achieve (or plans to achieve) 100% RSPO certification for all its estates and mills?
2022

4.2.1 If the previous target year for G.4.2 has not been met, please explain why
Some requirements for certification have not been fulfilled, for example there is still no the company's own Palm Oil Mill developed in the area so that the estate can't be certified.

4.3 Which year did your company achieve (or plans to achieve) 100% RSPO certification of scheme smallholders?
2025

4.3.1 If the previous target year for G.4.3 has not been met, please explain why
The smallholders infrastructure and internal organization system have not fulfill the RSPO certification standard.

4.4 Which year did your company achieve (or plans to achieve) 100% RSPO certification for all FFB, regardless of source?
2029

4.4.1 If the previous target year for G.4.4 has not been met, please explain why
The third party suppliers still don't want to have RSPO certification - the third party suppliers don't have enough financial capacity to perform the RSPO certification.
5. Concession Map

5.1 The RSPO General Assembly Resolution 6G (2013) calls for all members with Grower operations to submit maps of their concessions through ACOP. Has your company submitted concession maps to the RSPO in previous ACOP cycles?

No

5.3 Please upload your company's updated estate location concession map(s) in Shapefile format here.

Shp file maps SGRO & letter of notification to RSPO.rar

6. GHG Footprint

6.1 What is the average GHG footprint for all certified management units by hectare (tCO2e/ha)?

5.05

6.2 What is the average GHG footprint for all certified management units per tonne of crude palm oil (tCO2e/tCPO)?

3.27

6.3 What are the key emission sources identified by your company in certified management units?

- Land use change
- Existing cultivation peatland
- Palm oil mill effluent (POME)
- Fertiliser application
- Others

Others

6.4 Does your company have a baseline for GHG reporting?

Yes

6.4.1 What is the target baseline?

2015.0

6.5 Does your company have an annual GHG emissions reduction/minimising target?

Yes

6.5.1 What is your company's annual GHG emissions reduction/minimising target?

2021.0

6.5.2 What measures are currently being taken to reduce GHG emissions?

- Methane capture GHG emission reduction efforts in 2 PKS (Permata Bunda & Selapan Jaya)
- Electricity supply to the PLN (Perusahaan Listrik Negara/State Electricity Company)
- Utilization of biomass as an energy generator, replaces diesel fuel
- Management of water level in cultivation on peatlands
- Optimization of fertilization based on leaf sampling, and nutrient content in the soil.
7. Support for Oil Palm Smallholders

7.1 How is your company supporting Independent Smallholder groups?

- ✓ Sourcing of physical FFB
- - Financial support
- - Operations support
- - Training support
- ✓ Community development
- - Not supporting Independent Smallholder groups
- - Others

Others
8. Actions For Next Reporting Period

8.1 Outline activities that your company will undertake in the coming year to advance its certification efforts.

1. Awareness of new P&C RSPO 2018 standard to all staff and workers
2. Encourage the smallholders and third party suppliers to involve in RSPO certification
3. Additional of human resources to handle RSPO certification
4. Continual improvement in internal management system

8.2 Outline activities that your company will undertake in the coming year to promote the uptake CSPO along the supply chain.

1. Implementation of the RSPO Certification time bound plan
2. Encourage the smallholders and third party suppliers to involve in RSPO certification
9. Challenges

9.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- No challenges faced
- Others

9.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

9.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here