

Particulars

About Your Organisation

1.1 Name of your organisation

Protoil Marketing SA

1.2 What is/are the primary activity(ies) or product(s) of your organisation?

- Palm Oil Grower
- Processor and/or Trader
- Consumer Goods Manufacturer
- Retailer
- Bank and/or Investor
- Social and/or Development NGO
- Environmental and/or Conservation NGO
- Affiliate

1.3 Membership number

9-1382-15-000-00

1.4 Membership category

Supply Chain Associate

1.5 Membership sector

Associate

Processors & Traders

1. Operational Profile

1.1 Please state your company's main activity within the palm oil supply chain.

- Refiner of CPO and PKO
- Palm Kernel Crusher
- Trader with Physical Possession
- Trader without Physical Possession
- Integrated Refiner-Trader-Processor
- Food and Non-Food Ingredients Producer
- Power, Energy and Biofuel Processor
- Animal Feed Producer
- Oleochemicals Producer
- Distribution & Logistics
- Other

Other

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2. Palm Oil and Certified Sustainable Palm Oil Consumption

Information in Section 2 - Palm Oil and Certified Sustainable Palm Oil Sourcing is a mandatory declaration in your ACOP. This includes volume data on palm oil and palm oil products consumed, to enable the RSPO to accurately calculate uptake on a member, sector and total level. ACOP reports without reported volume data will be considered incomplete and will not be accepted.

2.1 Please include details of all operations using palm oil, owned and/or managed by the member and/or all entities that belong to the group.

Protoil Marketing SA in an independent family owned company. As the official distributor of FrieslandCampina Ingredients in Switzerland Protoil Marketing SA is buying palm based compounds exclusively from them. Protoil Marketing SA has a warehouse in Basel.

2.1.1 In which countries does your company sell goods with palm oil and palm oil products?

Switzerland

2.2 Total volume of all palm oil and palm oil products sourced in the year:

Description	Tonnes
Crude palm oil, including derivatives refined from CPO (tonnes)	41.0
Crude palm kernel oil, including derivatives refined from CPKO (tonnes)	12.0
Crude palm kernel expeller (tonnes)	0.0
Total	53.0

2.3 Volume of RSPO-certified palm oil and oil palm products sourced in the year (tonnes):

Description	Crude Palm Oil (CPO) and CSPO Derivatives	Crude Palm Kernel Oil (CSPKO) and CSPKO Derivatives	Palm Kernel Expeller (CSPKE)
RSPO Credits from Mill / Crusher	0.0	0.0	0.0
RSPO Credits from Independent Smallholder	0.0	0.0	0.0
Mass Balance (MB)	0.0	0.0	0.0
Segregated (SG)	41.0	12.0	0.0
Identity Preserved (IP)	0.0	0.0	0.0
Total	41.0	12.0	0.0

2.4 According to the volume information you have provided in Question PT.2.2 and Question PT.2.3, your company's certified palm oil and palm oil products uptake is:

100.00%

2.5 What is the estimated percentage of Certified Sustainable Palm Oil in the palm oil and palm oil products sold by your company in the following regions:

Countries/Regions	Percentage
Europe	100.0
North America	0.0
Malaysia	0.0
Indonesia	0.0
China	0.0
India	0.0
Latin America	0.0
Africa	0.0
Rest of World	0.0

3. TimeBound Plan

3.1 Which year did your company achieve/obtain (or expects to achieve/obtain) the RSPO supply chain certification or RSPO trader/distributor licence?

2015

3.2 Which year did your company start (or expect to start) to source any RSPO-certified palm oil and oil palm products?

2013

3.2.1 If the previous target year for PT.3.2 has not been met, please explain why.

it was in 2013 that Protoil first could buy sustainable palm fat from our supplier according to the standard RSPO MB.

3.3 Which year did your company achieve (or expects to achieve) 100% RSPO certification of all palm product processing facilities.

2014

3.3.1 If the previous target year for PT.3.3 has not been met, please explain why.

in 2014 every ingredient / compound we bought from Friesland was at least RSPO MB certified.

3.4 Which year did your company begin (or expects to begin) sourcing only 100% RSPO-certified palm oil and oil palm products.

2014

3.5 If the TimeBound Plan commitments declared above do not cover all countries in which the member sells goods with palm oil or palm oil products, please explain why

In the last seven years Protoil only sold RSPO products to Swiss based customers.

3.6 How does your company proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?

Protoil Marketing SA was pushed by Swiss customers to purchase and sell RSPO-certified ingredients. Furthermore Protoil agreed on that because of ethical reasons as we would like to see tropical forest protected. We are interested in sustainable business for long term. Now we are proud that all our ingredients / compounds are certified according to RSPO SG!

4. Actions For Next Reporting Period

4.1 Please outline activities that your company will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

as RSPO MB is a too weak standard today Protoil only sells ingredients / compounds based on RSPO SG. So far our customers seem to buy happy with this RSPO SG standard. Some customers who do even consider to change from palm to another fat source we are telling them that palm is the most efficient crop on earth in terms of fat exploitation!

5. Shared Responsibility

The Board of Governors of the Roundtable on Sustainable Palm Oil (RSPO) approved new Shared Responsibility rules on 31 October 2019, requiring all members to share sustainability requirements and obligations. Reporting of Shared Responsibility indicators will be done through several channels, including ACOP. As the implementation of Shared Responsibility reporting is still on-going and in development, the Shared Responsibility section in ACOP is not yet final and may change in future ACOP cycles. For more information on Shared Responsibility, please go to <https://rspo.org/news-and-events/news/what-are-the-new-shared-responsibility-rules> or email the ACOP team at acop@rspo.org

Labour & Labour Rights

5.1 Does your company have a publicly-available policy covering Labour & Labour Rights?

No

Ethical Conduct & Human Rights

5.2 Does your company have a publicly-available Policy covering Ethical Conduct & Human Rights?

No

Land Use

5.3 Does your company have a publicly-available Policy covering Land Use?

No

Occupational Health & Safety

5.4 Does your company have a publicly-available Policy covering Occupational Health & Safety?

No

Climate Change & Greenhouse Gas (GHG)

5.5 Does your company have a publicly-available policy covering Climate Change & Greenhouse Gas (GHG)?

No

Complaints & Grievances

5.6 Does your company have a Complaints & Grievances Mechanism?

Yes

5.6.1 Is your Complaints & Grievances mechanism in line with the RSPO's grievance mechanism? For details of the RSPO's grievance mechanism, please go to <https://askrspo.force.com/Complaint/s/>

Yes

Smallholders

5.7 Does your company support oil palm independent smallholder groups?

No

5.7.3 Do you have any future plans to support oil palm Independent Smallholders?

No

5.7.4 Please explain why you are not planning to support oil palm independent smallholders

Protoil does only buy palm oil based compounds from Friesland Ingredients and not from other sources. The palm oil from them is already refined and / or fractionated. Protoil does not buy crude oil from local farms in Far East.

6. Challenges

6.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- No challenges faced
- Others

Others

Swiss based customers are requesting only RSPO SG compounds. Otherwise you have no chances for doing business with them.

6.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

Others

Before we get approval from R&D department of a certain customer we first have to proof that the Palm fat source is according RSPO SG.

6.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

Please remember that we are a little family owned company of only 3 employees including bookkeeper. We undersigned the BSCI (business social compliance initiative) already in 2007.